

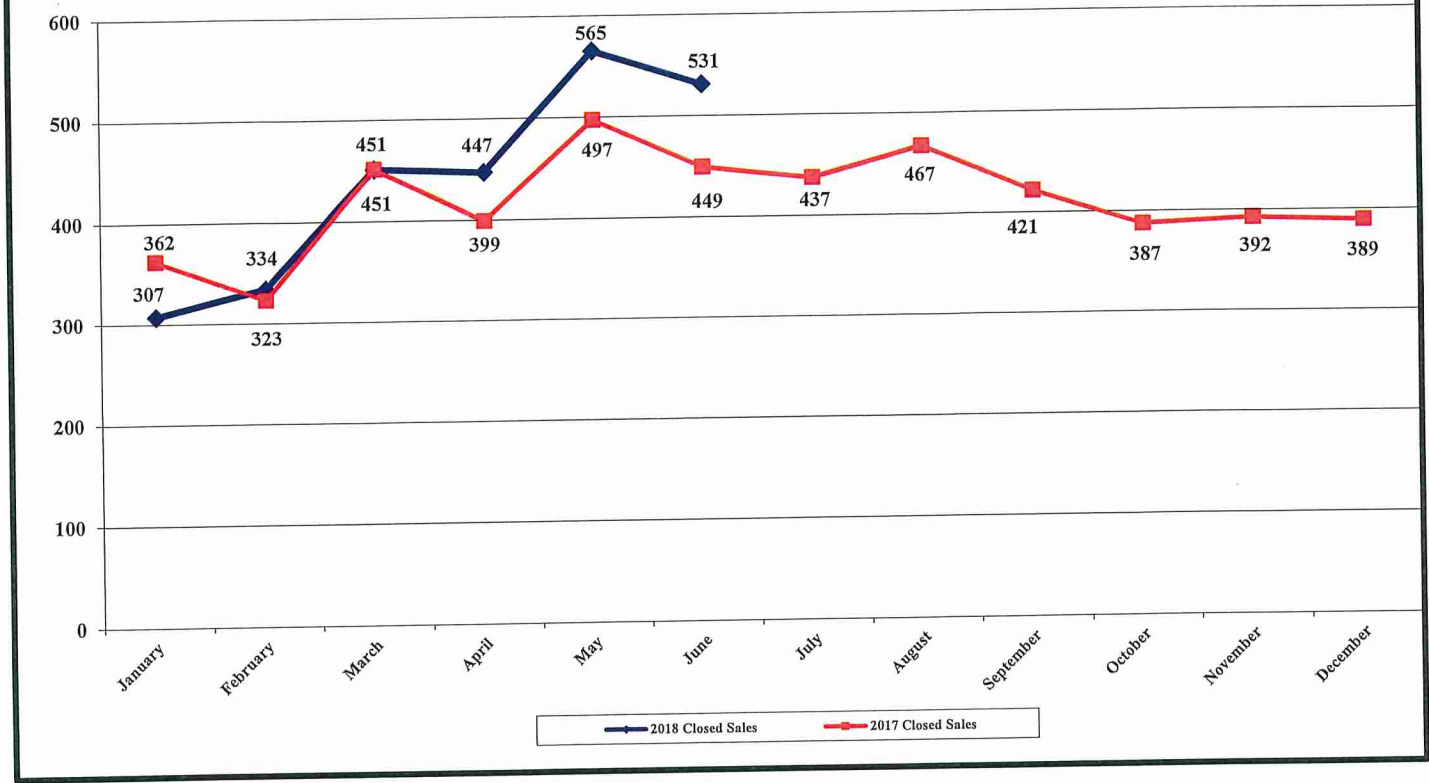


A LATTER & BLUM COMPANY  ERA
POWERED

**The Acadiana
Residential Real Estate Market
January – June 2018**

This representation is based in whole or in part on data supplied by the REALTOR Association of Acadiana Multiple Listing Service. Neither the Board nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Board may not reflect all real estate activity in the marketplace.

Closed Residential Sales Reported to MLS
All "GEO" Areas
January - June 2018 vs 2017



ALL "GEO" AREAS
(Includes areas outside Lafayette Parish)

Outside Lafayette Parish

June '18: 190
June '17: 156
(% chg: +21.79%)

Number of Closed Home Sales Reported to MLS, June 2018: 531
Number of Closed Home Sales Reported to MLS, June 2017: 449
(% change for June: +18.26%)

(% change from May 2018: -06.02%)

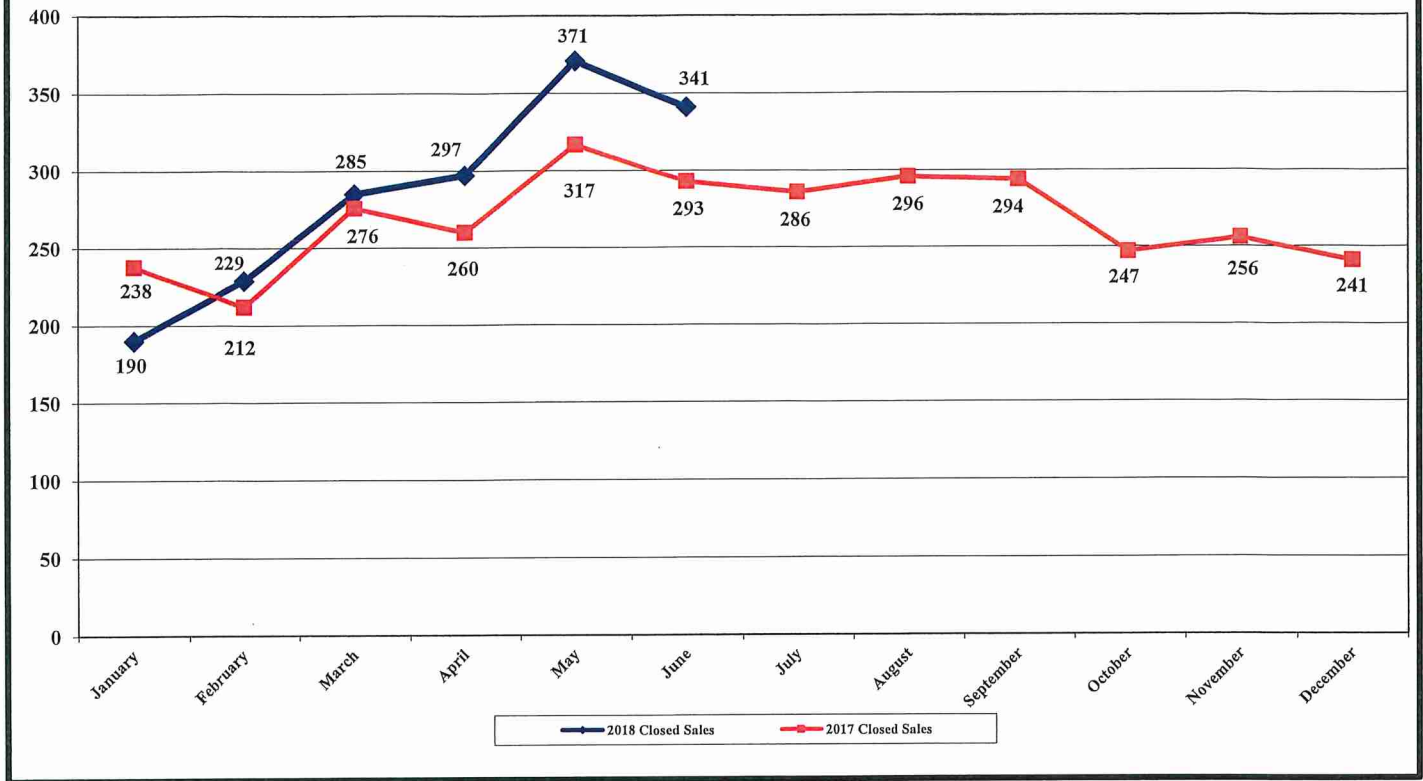
'18: 922
'17: 885
(% chg: +04.18%)

Cumulative total, January – June 2018: 2,635
Cumulative total, January – June 2017: 2,481
(% cumulative change: +06.21%)

Average Days on Market, January - June 2018: 95
Average Days on Market, January - June 2017: 85
(Change for January - June: +10 days)

Current Sales Compared to Past Years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 sales outside Lafayette Parish as compared to prior year's sales)	592	673	710	797	756	799
	+55.74%	+37.00%	+29.86%	+15.68%	+21.96%	+15.39%

Closed Residential Sales Reported to MLS
Lafayette Parish Only
January - June 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside Lafayette Parish)

New Const. Re-sales

6/18: 71 270
 6/17: 72 221
 -01.39% +22.17%

Number of Closed Home Sales Reported to MLS, June: 2018: 341
Number of Closed Home Sales Reported to MLS, June: 2017: 293
(% change for June: +16.38%)
(% change from May 2018: -08.09%)

New Const. Re-sales

'18: 403 1,310
 '17: 389 1,207
 +03.60% +08.53%

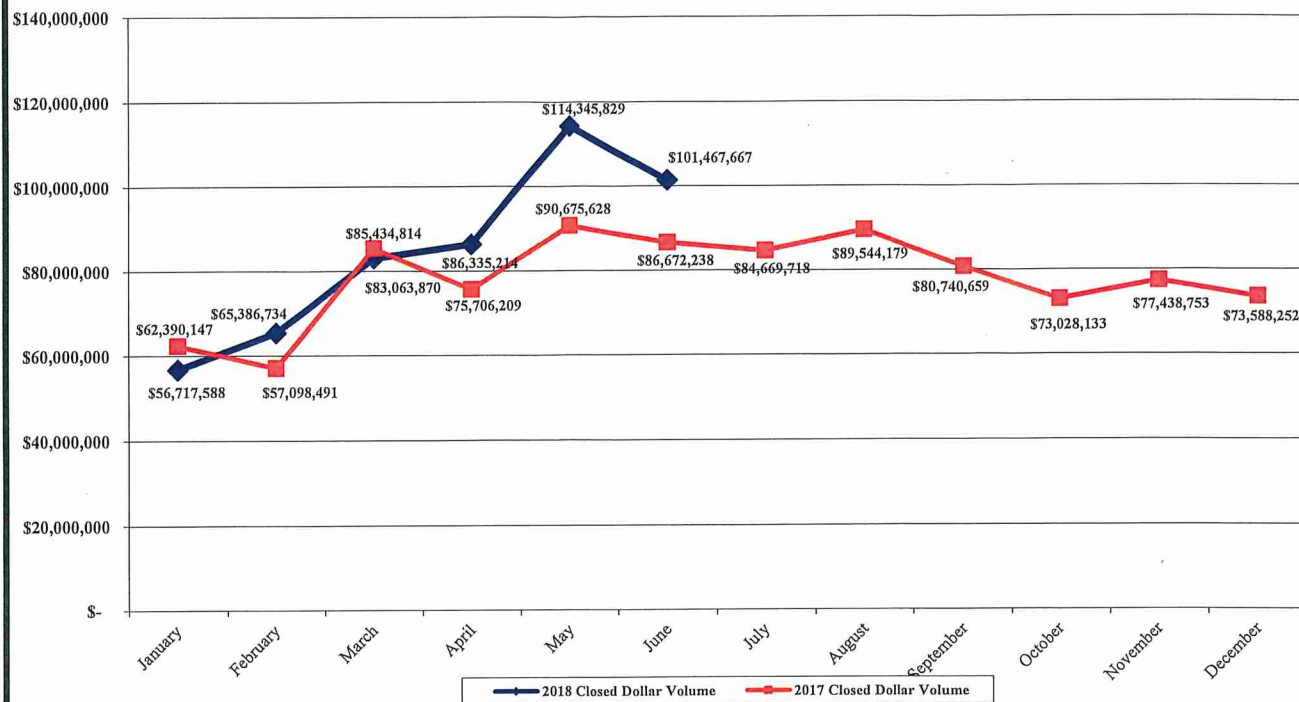
Cumulative total, January – June 2018: 1,713
Cumulative total, January – June 2017: 1,596
(% cumulative change: +07.33%)

'18: 120 days 81 days
 '17: 108 days 68 days
 +12 days +13 days

Average Days on Market, January – June 2018: 90
Average Days on Market, January – June 2017: 78
(Change for January - June: +12 days)

<u>Current Sales Compared to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish sales as	1,083	1,255	1,606	1,555	1,618	1,509
Compared to prior year's sales)	+58.17%	+36.49%	+06.66%	+10.16%	+05.87	+13.52%

Dollar Volume of Closed Sales Reported to MLS
All "GEO" Areas
January - June 2018 vs. 2017



ALL "GEO" AREAS
(Includes "GEO" areas outside of Lafayette Parish)

Outside Laf. Parish

6/18: \$ 26,358,502
6/17: \$ 22,371,410
(% chg.: +17.82%)

Dollar Volume of Closed Residential Sales, June 2018: \$101,467,667
Dollar Volume of Closed Residential Sales, June 2017: \$86,672,238
(% change for June: +17.07%)

(% change from May 2018: -11.26%)

'18: \$121,375,195
'17: \$117,169,020
(% chg.: +03.59%)

Cumulative total January – June 2018: \$507,316,902
Cumulative total January – June 2017: \$457,977,527
(% cumulative change: +10.77%)

'18: \$131,643
'17: \$132,394
(% chg.: -00.57%)

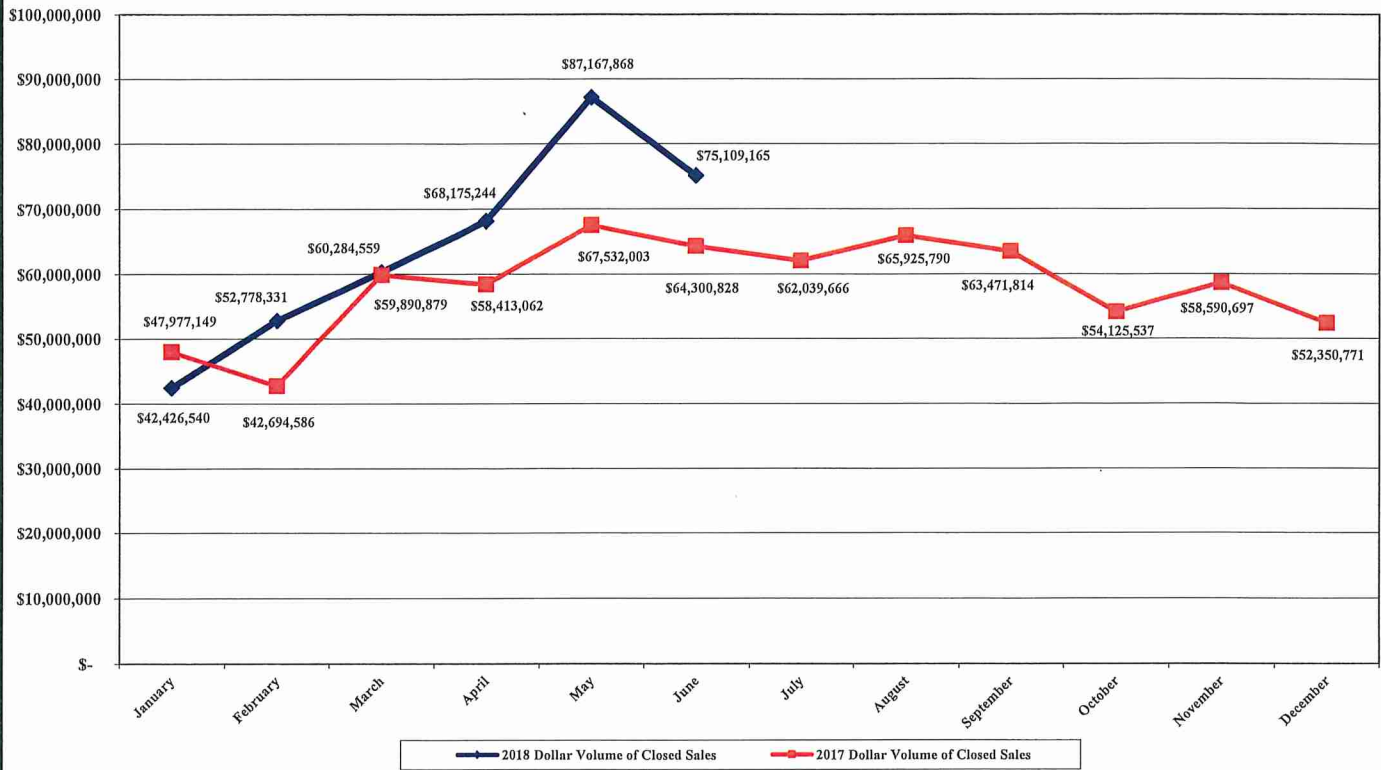
Average Sale Price, January - June 2018: \$192,530
Average Sale Price, January – June 2017: \$184,593
(% change in Average Sale Price: +04.30%)

Median Sold Price, January - June 2018: \$174,900
Median Sold Price, January - June 2017: \$170,000
(% change in Median Sold Price: +02.88%)

% of List Price to Sale Price, January - June 2018: 96.92%
% of List Price to Sale Price, January - June 2017: 96.90%

Current \$ vol. compared to past years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 outside Lafayette Parish	\$66,440,510	\$77,912,060	\$85,746,664	\$109,242,076	\$104,383,063	\$105,608,404
volume as compared past years)	+82.68%	+55.78%	+41.55%	+11.11%	+16.28%	+14.93%

Dollar Volume of Closed Residential Sales
Lafayette Parish Only
January - June 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

New Const. Re-sales

6/18: \$18,929,855 \$56,179,310
 6/17: \$18,159,352 \$46,141,476
 +04.24% +21.75%

Dollar Volume of Closed Residential Sales, June 2018: \$ 75,109,165
 Dollar Volume of Closed Residential Sales, June 2017: \$ 64,300,828
 (% change for June: +16.81%)

(% change from May 2018: -13.83%)

New Const. Re-sales

'18: \$107,958,009 \$277,983,698
 '17: \$101,350,369 \$239,458,138
 +06.52% +16.09%

Cumulative total January – June 2018: \$385,941,707
 Cumulative total January – June 2017: \$340,808,507
 (% cumulative change: +13.24%)

'18: \$267,885 \$212,201
 '17: \$260,540 \$198,391
 +02.82% +06.96%

Average Sale Price, January - June 2018: \$226,708
 Average Sale Price, January - June 2017: \$213,539
 (% change in Average Sale Price: +06.17%)

'18: \$230,000 \$179,949
 '17: \$220,900 \$175,000
 +04.12% +02.83%

Median Sold Price, January – June 2018: \$196,500
 Median Sold Price, January – June 2017: \$191,100
 (% change in Median Sold Price: +02.83%)

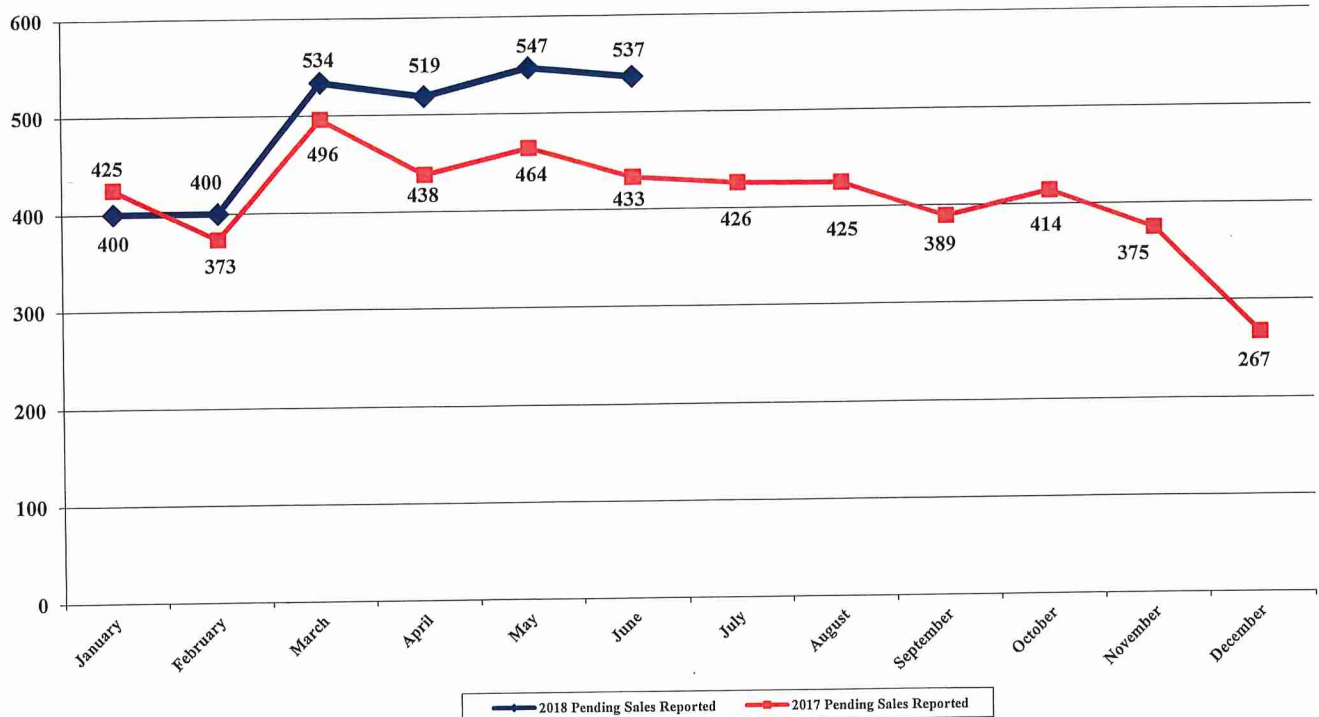
'18: 99.52% 96.69%
 '17: 99.34% 96.83%

% of List Price to Sale Price, January - June 2018: 97.52%
 % of List Price to Sale Price, January - June 2017: 97.56%

Current Sales Compared to Past Years:

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish dollar volume as compared to prior years)	\$212,069,109	\$249,965,039	\$337,837,977	\$337,343,038	\$373,721,120	\$335,317,949
	+81.99%	+54.40%	+14.24%	+14.41%	+03.27%	+15.10%

Pending Residential Sales Reported to MLS
All "GEO" Areas
January - June 2018 vs. 2017



ALL "GEO" AREAS
(Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

June '18: 209
June '17: 149
(% chg: +40.27%)

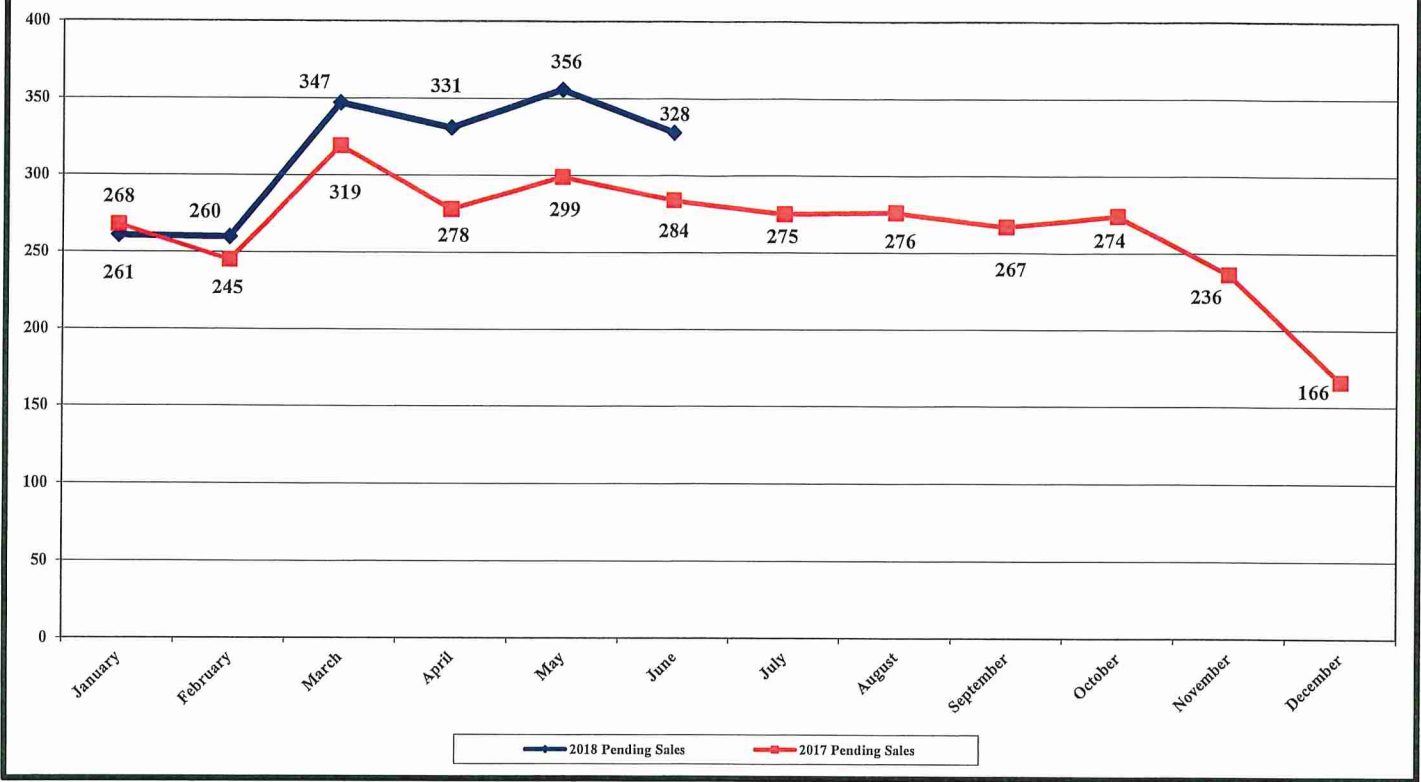
Number of Pending Home Sales Reported to MLS, June 2018: 537
Number of Pending Home Sales Reported to MLS, June 2017: 433
(% change for June: +25.00%)

(% change from May 2018: +07.87%)

'18: 1,054
'17: 936
(% chg: +12.61%)

Cumulative total, January – June 2018: 2,937
Cumulative total, January – June 2017: 2,629
(% cumulative change: +11.72%)

Pending Residential Sales Reported to MLS
 Lafayette Parish Only
 January - June 2018 vs. 2017



LAFAYETTE PARISH
 (Excludes "GEO" areas outside of Lafayette Parish)

New Const. Re-sales

06/18: 67 261
 06/17: 62 222
 +08.06% +17.57%

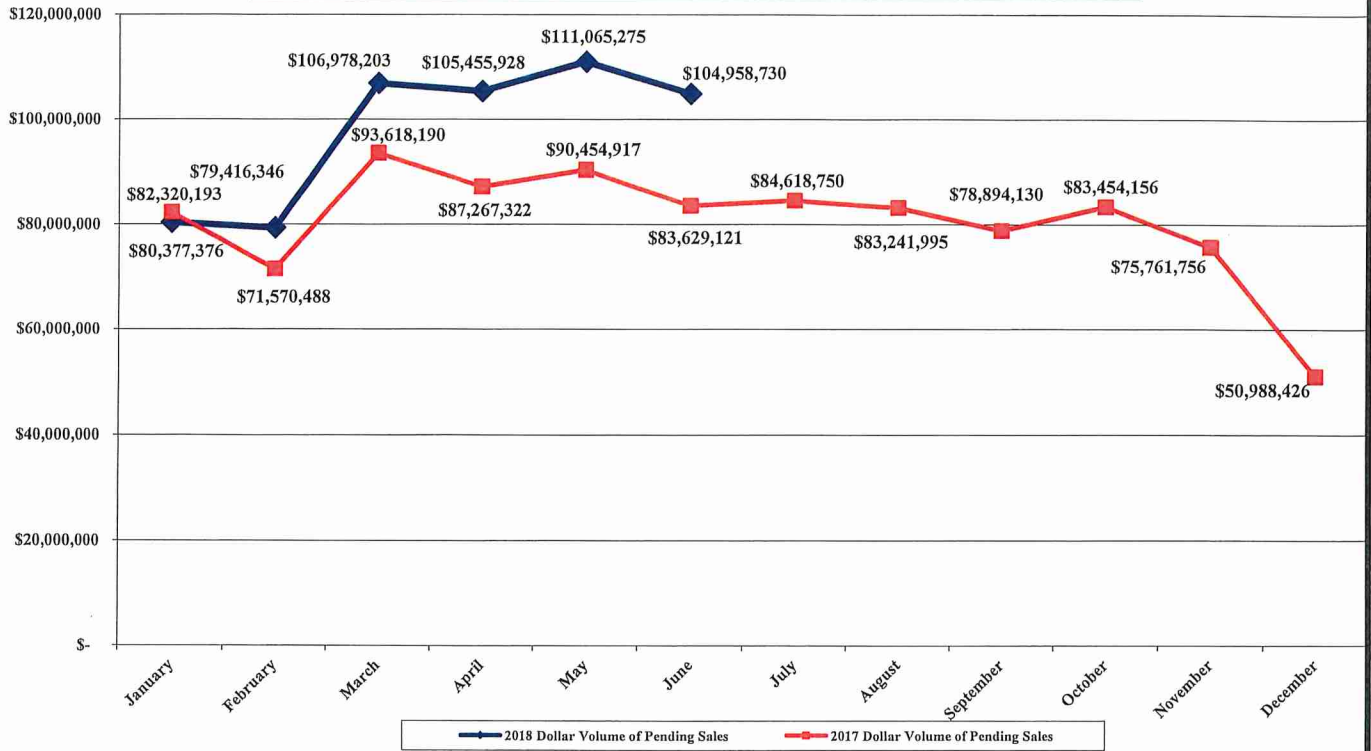
Number of Pending Home Sales Reported to MLS, June 2018: 328
 Number of Pending Home Sales Reported to MLS, June 2017: 284
 (% change for June: +15.49%)
 (% change from May 2018: -07.87%)

New Const. Re-sales

'18: 424 1,459
 '17: 425 1,268
 -00.02% +15.06%

Cumulative total, January – June 2018: 1,883
 Cumulative total, January – June 2017: 1,693
 (% cumulative change: +11.22%)

Dollar Volume of Pending Residential Sales Reported to MLS
 All "GEO" Areas
 January - June 2018 vs 2017



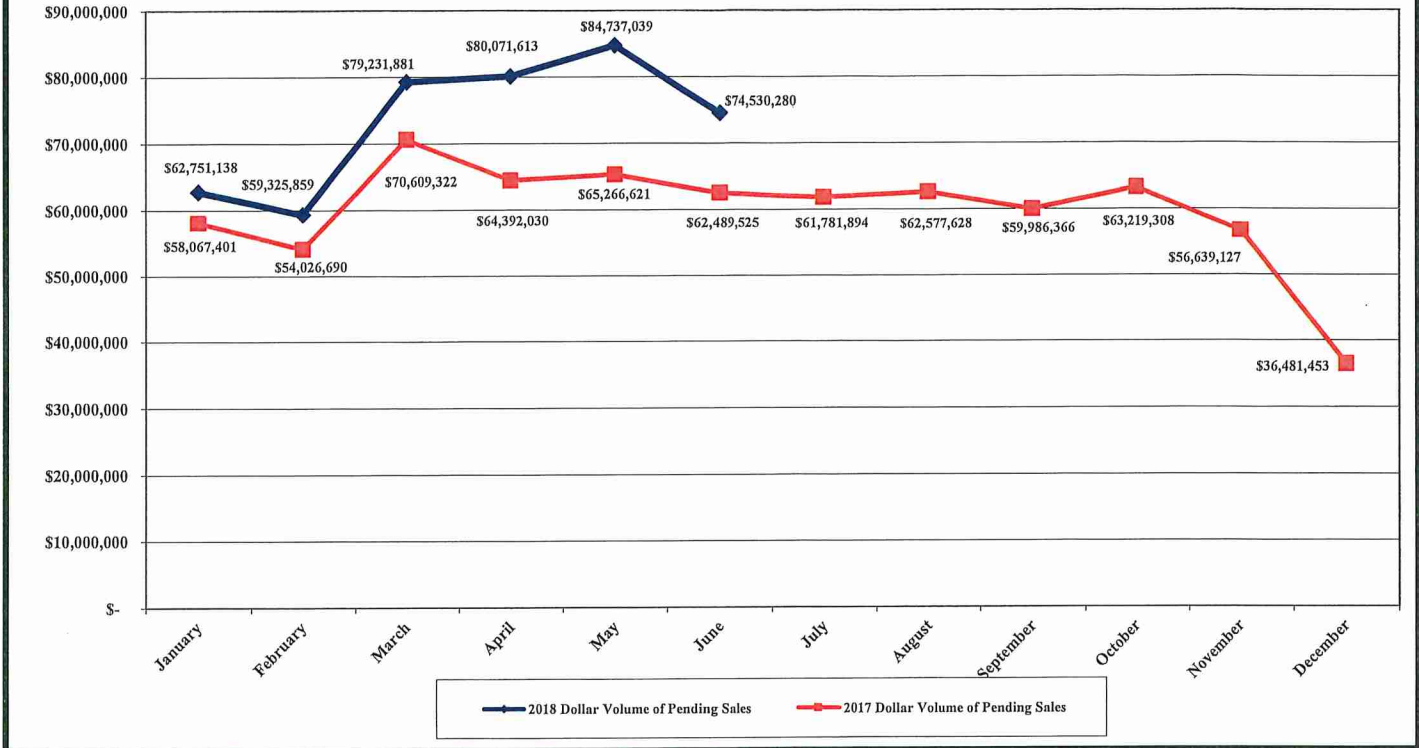
ALL "GEO" AREAS
 (Includes "GEO" areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, June 2018: \$104,958,730
Dollar Volume of Pending Home Sales, June 2017: \$ 83,629,121
 (% change for June: +25.51%)

(% change from May 2018: -05.97%)

Cumulative total, January – June 2018: \$588,251,858
Cumulative total, January – June 2017: \$508,860,231
 (% cumulative change: +15.60%)

Dollar Volume of Pending Residential Sales
Lafayette Parish Only
January - June 2018 vs 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, June 2018: \$74,530,280

Dollar Volume of Pending Home Sales, June 2017: \$62,489,525

(% change for June: +19.27%)

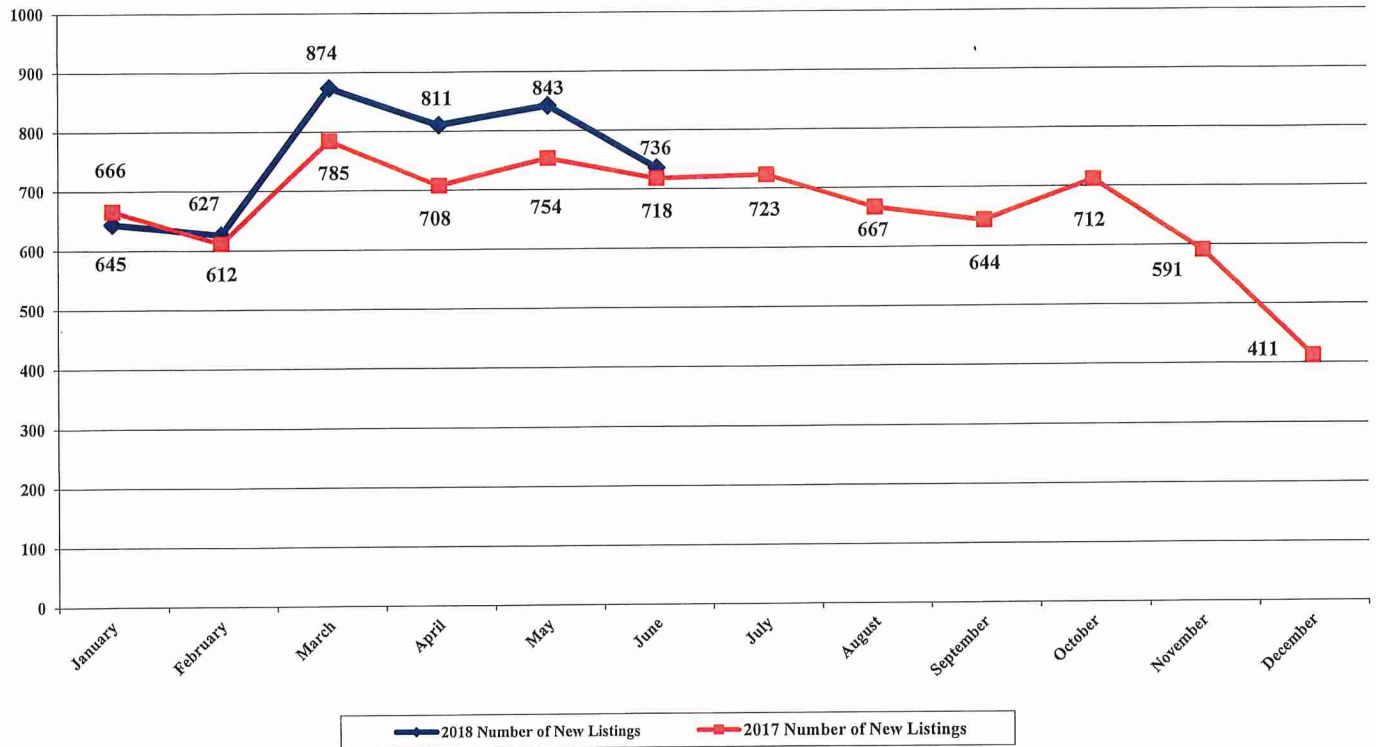
(% change from May 2018: -12.05%)

Cumulative total, January – June 2018: \$440,647,810

Cumulative total, January – June 2017: \$374,851,589

(% cumulative change: +17.55%)

Number of New Residential Listings Reported to MLS
 All "GEO" Areas
 January - June 2018 vs. 2017



ALL "GEO" AREAS
 (Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

June '18: 290
 June '17: 263
 (% chg: +10.27%)

Number of New Residential Listings Reported to MLS, June 2018: 736
 Number of New Residential Listings Reported to MLS, June 2017: 718
 (% change for June: +02.51%)

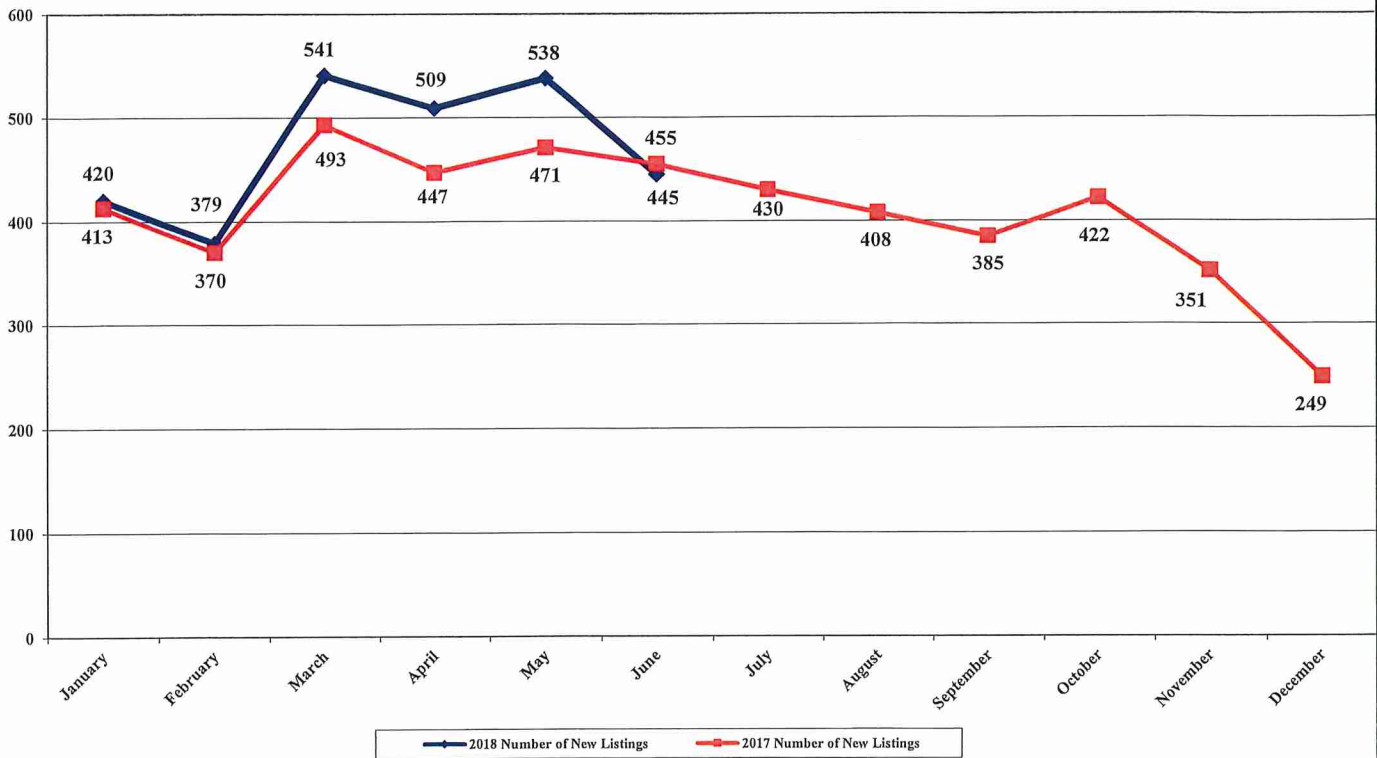
(% change from May 2018: -12.69%)

'18: 1,703
 '17: 1,594
 (% chg: +06.84%)

Cumulative total, January – June 2018: 4,536
 Cumulative total, January – June 2017: 4,243
 (% cumulative change: +06.91%)

Number of New Residential Listings Reported to MLS

Lafayette Parish Only
January - June 2018 vs. 2017



LAFAYETTE PARISH (Excludes "GEO" areas outside of Lafayette Parish)

New Const. Re-sales

June '18: 62 383
June '17: 83 372
 -25.30% +02.96%

Number of New Residential Listings Reported to MLS, June 2018: 445

Number of New Residential Listings Reported to MLS, June 2017: 455

(% change for June: -02.20%)

(% change from May 2018: -17.29%)

New Const. Re-sales

'15: 540 2,292
'14: 570 2,079
 -05.26% +10.25%

Cumulative total, January – June 2018: 2,832

Cumulative total, January – June 2017: 2,649

(% cumulative change: +06.91%)

Comparison to Past Years:

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
#New Listings Taken	1,780	2,026	2,242	2,277	2,346	2,506	2,649	2,832
# Sold	1,083	1,255	1,606	1,555	1,618	1,509	1,596	1,713
Ratio – New Listings/Sold	1.64:1	1.61:1	1.40:1	1.46:1	1.45:1	1.66:1	1.66:1	1.65:1
2018 % +/- over	+61.27%	+41.36%	+25.30%	+29.60%	+21.78%	+14.80%	+08.57%	

Residential Price Range and Number of Months Supply Analysis

January – June 2018



A LATTER & BLUM COMPANY



Tell us what **YOU** want.

Sold Residential Properties Reported to M.L.S.
ALL "GEO" AREAS
January - June, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	55	18	2.0
\$20,000 - \$29,999	56	41	4.4
\$30,000 - \$39,999	54	33	3.7
\$40,000 - \$49,999	79	60	4.6
\$50,000 - \$59,999	55	62	6.8
\$60,000 - \$69,999	63	72	6.9
\$70,000 - \$79,999	76	61	4.8
\$80,000 - \$89,999	69	68	5.9
\$90,000 - \$99,999	64	83	7.8
\$100,000 - \$109,999	59	42	4.3
\$110,000 - \$119,999	75	73	5.8
\$120,000 - \$129,999	81	79	5.9
\$130,000 - \$139,999	113	100	5.3
\$140,000 - \$149,999	113	116	6.2
\$150,000 - \$159,999	110	100	5.5
\$160,000 - \$169,999	132	129	5.7
\$170,000 - \$179,999	150	139	5.6
\$180,000 - \$189,999	133	151	6.8
\$190,000 - \$199,999	107	126	7.1
\$200,000 - \$219,999	171	178	6.2
\$220,000 - \$239,999	155	152	5.9
\$240,000 - \$259,999	136	132	5.8
\$260,000 - \$279,999	114	152	8.0
\$280,000 - \$299,999	95	111	7.0
\$300,000 - \$349,999	91	170	11.2
\$350,000 - \$399,999	64	130	12.2
\$400,000 - \$449,999	53	84	9.5
\$450,000 - \$499,999	33	77	14.0
\$500,000 - \$549,999	13	44	20.3
\$550,000 - \$599,999	25	43	10.3
\$600,000 - \$699,999	21	55	15.7
\$700,000 - \$799,999	07	33	28.3
\$800,000 - \$899,999	05	21	25.2
\$900,000 - \$999,999	03	17	34.0
\$1,000,000 and over	05	33	39.6
TOTALS:	2,635	2,985	6.8
Last Year:	2,481 (+06.21%)	2,634 (+13.33%)	6.4

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – ALL PROPERTIES
January – June, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	23.9% of all sales reported are in this price range.	08	02	15.6% of all active listings reported are in this price range.
\$20,000 - \$29,999		10	409 Sold	1.2
\$30,000 - \$39,999		09	265 Active Listings	4.0
\$40,000 - \$49,999		19		2.5
\$50,000 - \$59,999		13	3.9 mo. supply	5.1
\$60,000 - \$69,999	<u>'18</u> <u>'17</u>	20		<u>'18</u> <u>'17</u>
\$70,000 - \$79,999	409 425	32	Last month: 4.0 mo.	265 176
\$80,000 - \$89,999		28		
\$90,000 - \$99,999	-03.76%	27	Last year: 2.5 mo.	+50.57%
\$100,000 - \$109,999		31		
\$110,000 - \$119,999		31		
\$120,000 - \$129,999		43		
\$130,000 - \$139,999		64		
\$140,000 - \$149,999		74		
\$150,000 - \$159,999	60.4% of all sales are in this price range.	73	1,035 Sold	53.5% of all active listings reported are in this price range.
\$160,000 - \$169,999		101	908 Active Listings	
\$170,000 - \$179,999		123		
\$180,000 - \$189,999		113	5.3 mo. supply	
\$190,000 - \$199,999		84		
\$200,000 - \$219,999	<u>'18</u> <u>'17</u>	139	Last month: 5.5 mo.	<u>'18</u> <u>'17</u>
\$220,000 - \$239,999	1,035 939	128		908 865
\$240,000 - \$259,999	+10.22%	102	Last year: 5.5 mo.	
\$260,000 - \$279,999		96		+04.97%
\$280,000 - \$299,999		76		
\$300,000 - \$349,999	15.7% of all sales are in this price range.	71	118	30.9% of all active listings reported are in this price range.
\$350,000 - \$399,999		50	269 Sold	
\$400,000 - \$449,999		48	524 Active Listings	
\$450,000 - \$499,999		27		
\$500,000 - \$549,999		09	11.7 mo. supply	
\$550,000 - \$599,999	<u>'18</u> <u>'17</u>	24		<u>'18</u> <u>'17</u>
\$600,000 - \$699,999	269 232	20	Last month: 12.3 mo.	524 441
\$700,000 - \$799,999	+15.95%	07	Last year: 11.4 mo.	
\$800,000 - \$899,999		05		+18.82%
\$900,000 - \$999,999		03		
\$1,000,000 and over		05		
TOTALS:		1,713	1,697	5.9
Last Year:		1,596 (+07.33%)	1,482 (+14.51%)	5.6

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – RESALES ONLY
January - June, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>	
\$19,999 OR UNDER		08		02		1.5	
\$20,000 - \$29,999	31.1% of all sales reported are in this price range.	10	407 Sold 262 Active Listings	02	20.1% of all active listings reported are in this price range.	1.2	
\$30,000 - \$39,999		09		06		4.0	
\$40,000 - \$49,999		19		08		2.5	
\$50,000 - \$59,999		13	3.9 mo. supply	11		5.1	
\$60,000 - \$69,999		20		17		5.1	
\$70,000 - \$79,999		32	Last month: 3.9 mo.	17	<u>'18</u> 262	<u>'17</u> 172	3.2
\$80,000 - \$89,999		<u>'18</u> 407		18			3.9
\$90,000 - \$99,999		27	Last year: 2.5 mo.	29			6.4
\$100,000 - \$109,999	-03.55%	31		08	+52.33%		1.5
\$110,000 - \$119,999		31		29			5.6
\$120,000 - \$129,999		43		33			4.6
\$130,000 - \$139,999		64		33			3.1
\$140,000 - \$149,999		72		49			4.1
\$150,000 - \$159,999	54.2% of all sales reported are in this price range.	71	710 Sold 638 Active Listings	38	48.9% of all active listings reported are in this price range.	3.2	
\$160,000 - \$169,999		89		62		4.2	
\$170,000 - \$179,999		89		62		4.2	
\$180,000 - \$189,999		73	5.4 mo. supply	74		6.1	
\$190,000 - \$199,999		56		55		5.9	
\$200,000 - \$219,999		<u>'18</u> 710	Last month: 5.5 mo.	92	<u>'18</u> 638	<u>'17</u> 599	7.0
\$220,000 - \$239,999		<u>'17</u> 629		78			5.1
\$240,000 - \$259,999	+12.88%	69	Last year: 5.7 mo.	63			5.5
\$260,000 - \$279,999		49		75	+06.51%		9.2
\$280,000 - \$299,999		43		39			5.4
\$300,000 - \$349,999	14.7% of all sales reported are in this price range.	52	193 Sold 406 Active Listings	93	31.0% of all active listings reported are in this price range.	10.7	
\$350,000 - \$399,999		40		72		10.8	
\$400,000 - \$449,999		30		46		9.2	
\$450,000 - \$499,999		21	12.6 mo. supply	48		13.7	
\$500,000 - \$549,999		05		25		30.0	
\$550,000 - \$599,999		15	Last month: 13.2 mo.	24		9.6	
\$600,000 - \$699,999		<u>'18</u> 193		39	<u>'18</u> 406	<u>'17</u> 341	18.0
\$700,000 - \$799,999		<u>'17</u> 156	Last year: 13.1 mo.	19			19.0
\$800,000 - \$899,999	+23.72%	04		13	+31.19%		19.5
\$900,000 - \$999,999		03		11			22.0
\$1,000,000 and over		04		16			24.0
TOTALS:		1,310		1,306		6.0	
Last Year:		1,207 (+08.53%)		1,112 (+17.45%)		5.5	

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY - New Construction
January - June, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		-0-		-0-		----
\$20,000 - \$29,999	00.5% of all sales reported are in this price range.	-0-	02 Sold	-0-	0.8% of all active listings reported are in this price range.	----
\$30,000 - \$39,999		-0-	03 Active Listing	-0-		----
\$40,000 - \$49,999		-0-		-0-		----
\$50,000 - \$59,999		-0-	9.0 mo. supply	-0-		----
\$60,000 - \$69,999		-0-		-0-		----
\$70,000 - \$79,999		-0-	Last month: 7.5 mo.	-0-		----
\$80,000 - \$89,999	'18	'17		-0-	'18	'17
\$90,000 - \$99,999	02	03	Last year: 8.0 mo.	-0-	03	04
\$100,000 - \$109,999	-33.33%	-0-		-0-	-25.00%	----
\$110,000 - \$119,999		-0-		-0-		----
\$120,000 - \$129,999		-0-		-0-		----
\$130,000 - \$139,999		-0-		-0-		----
\$140,000 - \$149,999		02		03		9.0
\$150,000 - \$159,999	80.7% of all sales reported are in this price range.	02	325 Sold	08	69.1% of all active listings reported are in this price range.	24.0
\$160,000 - \$169,999		12	270 Active Listings	17		8.5
\$170,000 - \$179,999		34		26		4.6
\$180,000 - \$189,999		40	5.0 mo. supply	29		4.4
\$190,000 - \$199,999		28		24		5.1
\$200,000 - \$219,999	'18	'17	Last month: 5.5 mo.	41	'18	'17
\$220,000 - \$239,999	325	310	Last year: 5.1 mo.	31	270	265
\$240,000 - \$259,999	+04.84%	33		28	+01.89%	5.1
\$260,000 - \$279,999		47		39		5.0
\$280,000 - \$299,999		33		27		4.9
\$300,000 - \$349,999		19		25	30.1% of all active listings reported are in this price range.	7.9
\$350,000 - \$399,999	18.8% of all sales reported are in this price range.	10	76 Sold	19		11.4
\$400,000 - \$449,999		18	118 Active Listings	17		5.7
\$450,000 - \$499,999		06	9.3 mo. supply	11		11.0
\$500,000 - \$549,999	'18	'17		07	'18	'17
\$550,000 - \$599,999	76	76	Last month: 9.8 mo.	11	118	101
\$600,000 - \$699,999		07		05		4.3
\$700,000 - \$799,999	N/C	01	Last year: 8.0 mo.	10	+16.83%	60.0
\$800,000 - \$899,999		01		05		30.0
\$900,000 - \$999,999		-0-		05		----
\$1,000,000 and over		01		03		18.0
TOTALS:		403		391		5.8
Last Year:		389 (+03.60%)		370 (+05.68%)		5.7

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-lexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH ONLY
January - June, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER		06	02	2.0
\$20,000 - \$29,999	63.6% of all sales reported are in this price range.	04	119 Sold	08
\$30,000 - \$39,999		08	134 Active Listings	05
\$40,000 - \$49,999		09	6.8 mo. supply	09
\$50,000 - \$59,999		03		16
\$60,000 - \$69,999		06	Last Month: 6.9 mo.	13
\$70,000 - \$79,999	<u>'18</u> 119	<u>'17</u> 133	14	13
\$80,000 - \$89,999		08	Last Year: 4.4 mo.	09
\$90,000 - \$99,999	-10.53%	12		09
\$100,000 - \$109,999		07		10
\$110,000 - \$119,999		10		09
\$120,000 - \$129,999		09		10
\$130,000 - \$139,999		17		10
\$140,000 - \$149,999		06		11
\$150,000 - \$159,999		08	14	10.5
\$160,000 - \$169,999	30.5% of all sales reported are in this price range.	09	57 Sold	09
\$170,000 - \$179,999		04	100 Active Listings	18
\$180,000 - \$189,999		06	10.5 mo. supply	08
\$190,000 - \$199,999		<u>'18</u> 57	<u>'17</u> 56	04
\$200,000 - \$219,999		02	Last Month: 11.0 mo.	07
\$220,000 - \$239,999	+01.79%	07		10
\$240,000 - \$259,999		05	Last Year: 7.2 mo.	07
\$260,000 - \$279,999		08		09
\$280,000 - \$299,999		04		06
\$300,000 - \$349,999		01	12	72.0
\$350,000 - \$399,999	5.9% of all sales reported are in this price range.	07	11 Sold	13
\$400,000 - \$449,999		01	39 Active Listings	02
\$450,000 - \$499,999		-0-	21.3 mo. supply	03
\$500,000 - \$549,999		01		03
\$550,000 - \$599,999	<u>'18</u> 11	<u>'17</u> 14	01	01
\$600,000 - \$699,999		-0-	Last Month: 27.1 mo.	02
\$700,000 - \$799,999	-21.43%	-0-		01
\$800,000 - \$899,999		-0-	Last Year: 14.6 mo.	-0-
\$900,000 - \$999,999		-0-		-0-
\$1,000,000 and over		-0-		02
TOTALS:		187	273	8.8
Last Year:		203 (-07.88%)	199 (+37.19%)	5.9

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
IBERIA PARISH – RESALES
 January - June, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	06	02	2.0
\$20,000 - \$29,999	04 118 Sold	08	12.0
\$30,000 - \$39,999	08 133 Active Listings	05	3.8
\$40,000 - \$49,999	09 6.8 mo. supply	09	6.0
\$50,000 - \$59,999	03	16	32.0
\$60,000 - \$69,999	06 Last Month: 6.9 mo.	13	13.0
\$70,000 - \$79,999	14	13	5.6
\$80,000 - \$89,999	08 Last Year: 4.5 mo.	09	6.8
\$90,000 - \$99,999	12	09	4.5
\$100,000 - \$109,999	07	10	8.6
\$110,000 - \$119,999	09	08	5.3
\$120,000 - \$129,999	09	10	6.7
\$130,000 - \$139,999	17	10	3.5
\$140,000 - \$149,999	06	11	11.0
\$150,000 - \$159,999	07	14	12.0
\$160,000 - \$169,999	09 55 Sold	09	6.0
\$170,000 - \$179,999	04 93 Active Listings	15	22.5
\$180,000 - \$189,999	06 10.1 mo. supply	07	7.0
\$190,000 - \$199,999	04	12	18.0
\$200,000 - \$219,999	02 Last Month: 10.5 mo.	07	21.0
\$220,000 - \$239,999	07	10	8.6
\$240,000 - \$259,999	05 Last Year: 8.7 mo.	07	8.4
\$260,000 - \$279,999	07	07	6.0
\$280,000 - \$299,999	04	05	7.5
\$300,000 - \$349,999	01	10	60.0
\$350,000 - \$399,999	06	10	10.0
\$400,000 - \$449,999	01 10 Sold	01	6.0
\$450,000 - \$499,999	-0- 33 Active Listings	03	----
\$500,000 - \$549,999	01 19.8 mo. supply	03	18.0
\$550,000 - \$599,999	01	01	6.0
\$600,000 - \$699,999	-0- Last Month: 22.9 mo.	02	----
\$700,000 - \$799,999	-0-	01	----
\$800,000 - \$899,999	-0- Last Year: 12.9 mo.	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	02	----
TOTALS:	183	259	8.5
Last Year:	195 (-06.15%)	192 (+34.90%)	5.9

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH - NEW CONSTRUCTION
January - June, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	01	01	6.0
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	01	-0-	----
\$160,000 - \$169,999	-0-	-0-	----
\$170,000 - \$179,999	-0-	03	----
\$180,000 - \$189,999	-0-	01	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	-0-	-0-	----
\$220,000 - \$239,999	-0-	-0-	----
\$240,000 - \$259,999	-0-	-0-	----
\$260,000 - \$279,999	01	02	12.0
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	02	----
\$350,000 - \$399,999	01	03	18.0
\$400,000 - \$449,999	-0-	01	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	04	14	21.0
Last Year:	08 (-50.00%)	07 (+100.00%)	5.3

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH
January - June, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		13		05		2.3
\$20,000 - \$29,999	68.0% of all sales reported are in this price range.	15	136 Sold	10	58.0% of all active listings reported are in this price range.	4.0
\$30,000 - \$39,999		10	189 Active Listings	10		6.0
\$40,000 - \$49,999		14	8.3 mo. supply	10		4.3
\$50,000 - \$59,999		11		11		6.0
\$60,000 - \$69,999		07	Last month: 8.9 mo.	15		12.9
\$70,000 - \$79,999		07		13	'18	'17
\$80,000 - \$89,999		10	Last Year: 8.2 mo.	18	189	171
\$90,000 - \$99,999		11		22	+10.53%	12.0
\$100,000 - \$109,999	+08.80%	09		09		6.0
\$110,000 - \$119,999		09		13		8.7
\$120,000 - \$129,999		06		12		12.0
\$130,000 - \$139,999		06		20		20.0
\$140,000 - \$149,999		08		21		15.8
\$150,000 - \$159,999		09		09		6.0
\$160,000 - \$169,999	26.5 % of all sales reported are in this price range.	07	53 Sold	14	28.8% of all active listings reported are in this price range.	12.0
\$170,000 - \$179,999		05	94 Active Listings	08		9.6
\$180,000 - \$189,999		04	10.6 mo. supply	15		22.5
\$190,000 - \$199,999		07		11		9.4
\$200,000 - \$219,999		05	Last Month: 10.4 mo.	05	'18	'17
\$220,000 - \$239,999		05		08	94	89
\$240,000 - \$259,999	+10.42%	08	Last Year: 11.1 mo.	10	+05.62%	7.5
\$260,000 - \$279,999		01		05		30.0
\$280,000 - \$299,999		02		09		27.0
\$300,000 - \$349,999	5.5% of all sales reported are in this price range.	06	11 Sold	11	13.2% of all active listings reported are in this price range.	11.5
\$350,000 - \$399,999		01	43 Active Listings	06		36.0
\$400,000 - \$449,999		01	23.5 mo. supply	06		36.0
\$450,000 - \$499,999		01		03		18.0
\$500,000 - \$549,999		02		05		15.0
\$550,000 - \$599,999		-0-	Last Month: 38.3 mo	02	'18	'17
\$600,000 - \$699,999		-0-		02	43	48
\$700,000 - \$799,999	-08.33%	-0-	Last Year: 24.0 mo.	01		----
\$800,000 - \$899,999		-0-		01	-10.42%	----
\$900,000 - \$999,999		-0-		01		----
\$1,000,000 and over		-0-		05		----
TOTALS:		200		326		9.8
Last Year:		185 (+08.11%)		308 (+05.84 %)		10.0

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH - New Construction
January - June, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	-0-	----
\$120,000 - \$129,999	-0-	02	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	-0-	-0-	----
\$160,000 - \$169,999	-0-	05	----
\$170,000 - \$179,999	01	01	6.0
\$180,000 - \$189,999	-0-	01	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	-0-	-0-	----
\$220,000 - \$239,999	01	-0-	----
\$240,000 - \$259,999	01	01	6.0
\$260,000 - \$279,999	-0-	-0-	----
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	-0-	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	03	11	22.0
Last Year:	05 (-33.33%)	09 (+22.22%)	10.8

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. MARTIN PARISH
January - June, 2018**

Price Range	Number Reported Sold		Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	06		01	1.0
\$20,000 - \$29,999	03		06	12.0
\$30,000 - \$39,999	03	93 Sold	02	4.0
\$40,000 - \$49,999	12	65 Active Listings	04	2.0
\$50,000 - \$59,999	10		06	3.6
\$60,000 - \$69,999	07	4.2 mo. Supply	06	5.1
\$70,000 - \$79,999	06		01	1.0
\$80,000 - \$89,999	05	Last Month: 4.2 mo.	06	7.2
\$90,000 - \$99,999	04		03	4.5
\$100,000 - \$109,999	05		03	3.6
\$110,000 - \$119,999	06		05	5.0
\$120,000 - \$129,999	08		03	2.3
\$130,000 - \$139,999	09		11	7.3
\$140,000 - \$149,999	09		08	5.3
\$150,000 - \$159,999	10		08	4.8
\$160,000 - \$169,999	06		08	8.0
\$170,000 - \$179,999	06	61 Sold	05	5.0
\$180,000 - \$189,999	02	98 Active Listings	06	18.0
\$190,000 - \$199,999	02		09	27.0
\$200,000 - \$219,999	11	9.6 mo. Supply	12	6.5
\$220,000 - \$239,999	04		12	18.0
\$240,000 - \$259,999	10	Last Month: 9.2 mo.	08	4.8
\$260,000 - \$279,999	03		15	30.0
\$280,000 - \$299,999	07		15	12.9
\$300,000 - \$349,999	02		12	36.0
\$350,000 - \$399,999	02		08	24.0
\$400,000 - \$449,999	-0-	07 Sold	06	----
\$450,000 - \$499,999	02	44 Active Listings	04	12.0
\$500,000 - \$549,999	01		01	6.0
\$550,000 - \$599,999	-0-	37.7 mo. supply	03	----
\$600,000 - \$699,999	-0-		06	----
\$700,000 - \$799,999	-0-	Last Month: 30.0 mo.	01	----
\$800,000 - \$899,999	-0-		01	----
\$900,000 - \$999,999	-0-		-0-	----
\$1,000,000 and over	-0-		02	----
TOTALS:	161		207	7.7
Last Year:	140 (+15.00%)			

SOURCE: REALTOR Association of Acadiana Multiple Listing Service compilation issued June 30, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ACADIA PARISH
January – June, 2018**

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	05	03	3.6
\$20,000 - \$29,999	07	06	5.1
\$30,000 - \$39,999	09	02	1.3
\$40,000 - \$49,999	10	07	4.2
\$50,000 - \$59,999	04	05	7.5
\$60,000 - \$69,999	04	07	10.5
\$70,000 - \$79,999	06	04	4.0
\$80,000 - \$89,999	05	07	8.4
\$90,000 - \$99,999	05	10	12.0
\$100,000 - \$109,999	03	03	6.0
\$110,000 - \$119,999	06	03	3.0
\$120,000 - \$129,999	03	06	12.0
\$130,000 - \$139,999	05	09	10.8
\$140,000 - \$149,999	07	12	10.3
\$150,000 - \$159,999	03	02	4.0
\$160,000 - \$169,999	02	02	6.0
\$170,000 - \$179,999	04	11	16.5
\$180,000 - \$189,999	-0-	10	----
\$190,000 - \$199,999	02	03	9.0
\$200,000 - \$219,999	01	05	30.0
\$220,000 - \$239,999	05	04	4.8
\$240,000 - \$259,999	05	04	4.8
\$260,000 - \$279,999	03	05	10.0
\$280,000 - \$299,999	02	06	18.0
\$300,000 - \$349,999	01	02	12.0
\$350,000 - \$399,999	01	06	36.0
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	01	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	01	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	01	----
TOTALS:	108	147	8.2
Last Year:	112 (-03.57%)		

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued June 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of June 30, 2018. MLS data does not reflect all activity within the marketplace

2018 Home Sales Outside Lafayette Parish

January – June 2018



Residential Closed Sales Reported to the MLS From Outside of Lafayette Parish

January – June 2018 vs. January – June 2017

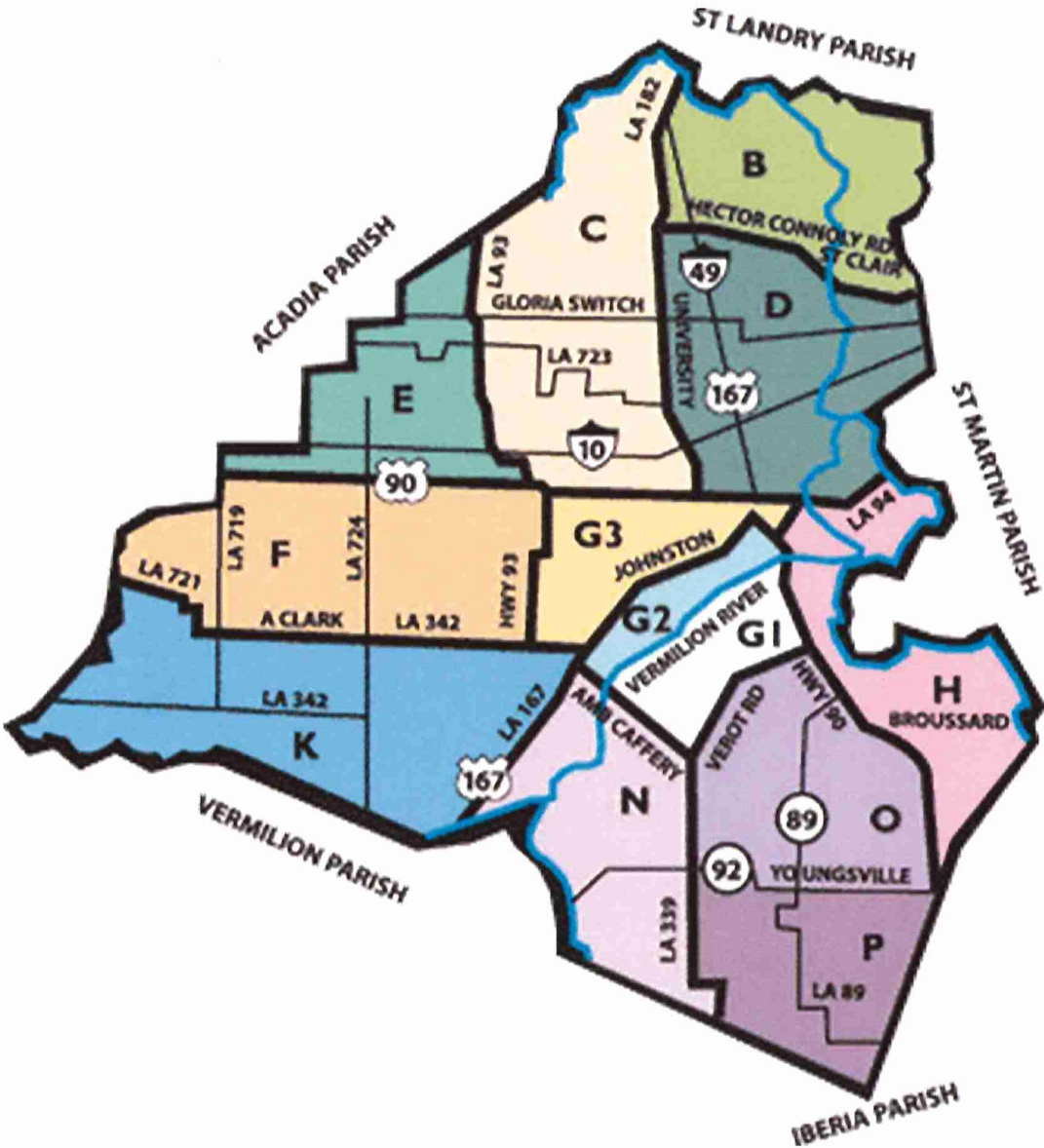
PARISH	'18 Closed Sales	'17 Closed Sales	% + or -	'18 Closed \$ Volume	'17 Closed \$ Volume	% + or -
St. Landry	200	185	+08.1%	\$24,419,502	\$24,000,331	+01.8%
Iberia	187	203	- 07.9%	\$26,685,115	\$26,724,013	- 00.2%
St. Martin	161	140	+15.0%	\$23,459,966	\$20,553,715	+14.1%
Vermillion	149	146	+02.1%	\$21,159,437	\$21,920,094	- 03.5%
Acadia	108	112	- 03.6%	\$12,494,851	\$12,408,962	+00.7%
Evangeline	55	36	+52.8%	\$ 5,274,979	\$ 2,504,425	+110.6%
St. Mary	42	44	- 04.6%	\$ 4,483,130	\$ 4,987,650	- 10.1%
Jeff Davis	-0-	02		\$ -0-	\$ 147,500	
Others	20	17		\$ 3,398,215	\$ 3,922,330	
TOTAL	922	885	+04.2%	\$121,375,195	\$117,169,020	+ 03.6%

January – June 2018 closed residential sales from the above parishes represent 35.0% of the total number of closed transactions reported to the MLS and 23.9% of the closed sale dollar volume. This compares with 36.1% of the total number of closed transactions reported to the MLS and 26.5% of the closed dollar volume as of January – June 2017.

PARISH	'18 Average Sale Price	'17 Average Sale Price	% + or -	'18 Median Sale Price	'17 Median Sale Price	% + or -
St. Martin	\$145,714	\$146,812	- 00.8%	\$134,000	\$135,000	- 00.7%
Iberia	\$142,701	\$131,645	+08.4%	\$129,000	\$116,142	+11.1%
Vermillion	\$142,009	\$150,137	- 05.4%	\$130,000	\$156,200	- 16.8%
St. Landry	\$122,097	\$129,731	- 05.9%	\$103,025	\$110,000	- 06.3%
Acadia	\$115,693	\$110,794	+04.4%	\$ 96,750	\$ 98,500	- 01.8%
St. Mary	\$106,741	\$113,355	- 05.8%	\$ 89,500	\$ 87,125	+02.7%
Evangeline	\$ 95,906	\$ 69,567	+37.9%	\$ 72,000	\$ 65,500	+09.9%

2018 Lafayette Parish Home Sales by GEO Area

January – June 2018



Lafayette Parish Closed Sales Reported to the MLS by GEO Area

January – June 2018 vs. January – June 2017

	'18 Closed Sales	'17 Closed Sales	% + or -	'18 Closed \$ Volume	'17 Closed \$ Volume	% + or -	'18 Avg. Sale Price	'17 Avg. Sale Price	% + or -	# Mos. Supply
Area B	18	18	N/C	\$ 3,716,100	\$ 3,289,550	+13.0%	\$206,450	\$182,752	+13.0%	7.0 mos.
Area C	121	129	-06.2%	\$ 18,230,855	\$ 17,823,668	+02.3%	\$150,668	\$138,167	+09.1%	5.6 mos.
Area D	156	165	-05.5%	\$ 23,114,133	\$ 25,082,888	-07.9%	\$148,167	\$152,017	-02.5%	4.3 mos.
Area E	23	20	+15.0%	\$ 3,909,300	\$ 2,685,000	+45.6%	\$169,969	\$134,250	+26.6%	8.6 mos.
Area F	88	55	+60.0%	\$ 14,465,677	\$ 9,209,250	+57.1%	\$164,382	\$167,440	-01.8%	4.0 mos.
Area G1	90	87	+03.5%	\$ 28,513,700	\$ 28,501,350	+00.1%	\$316,818	\$327,601	-03.3%	6.9 mos.
Area G2	122	107	+14.0%	\$ 29,999,525	\$ 21,665,600	+38.5%	\$245,897	\$202,388	+21.5%	4.6 mos.
Area G3	144	149	-03.4%	\$ 25,389,583	\$ 23,517,874	+08.0%	\$176,316	\$157,838	+11.7%	8.1 mos.
Area H	26	45	-42.2%	\$ 6,022,649	\$ 7,822,219	-23.0%	\$231,640	\$173,827	+33.3%	11.1 mos.
Area K	64	79	-19.0%	\$ 10,797,773	\$ 15,042,480	-28.2%	\$168,715	\$190,411	-11.4%	5.1 mos.
Area N	240	221	+08.6%	\$ 63,945,375	\$ 59,632,664	+07.2%	\$266,439	\$269,831	-01.3%	6.9 mos.
Area O	384	367	+04.6%	\$100,737,574	\$ 91,602,386	+10.0%	\$262,337	\$249,597	+05.1%	6.1 mos.
Area P	237	154	+53.9%	\$ 57,099,463	\$ 34,943,578	+63.4%	\$240,926	\$226,906	+06.2%	5.1 mos.
TOTAL	1,713	1,596	+07.3%	\$385,941,707	\$340,808,507	+13.2%	\$225,301	\$213,539	+05.5%	5.9 mos.

Lafayette North (Areas B,C,D,E): 318 sales in 2018 vs. 332 in 2017 - 4.2% decrease/\$48,970,388 in 2018 sale \$ volume vs \$48,881,106 in 2017 - 0.2% increase
West Lafayette (Areas F,K): 152 sales in 2018 vs. 134 in 2017 - 13.4% increase/\$25,263,450 in 2018 sale \$ volume vs. \$24,251,730 in 2017 - 4.2% increase
Central Lafayette (Areas G1, G2, G3): 356 sales in 2018 vs. 343 in 2017 - 3.8% increase/\$83,902,808 in 2018 vs. \$73,674,824 in 2017 - 13.9% increase
South Lafayette (Areas N, O, P): 861 sales in 2018 vs. 742 in 2017 - 16.0% increase/\$221,782,412 in 2018 vs. \$186,178,628 in 2017 - 19.1% increase
East Lafayette (Area H):

(18.6% of total sales/12.6% of total \$ volume)
(8.9% of total sales/6.6% of total \$ volume)
(20.8% of total sales/21.7% of total \$ volume)
(50.1% of total sales/57.5% of total \$ volume)
(1.6% of total sales/1.6% of total \$ volume)

Lafayette Parish Active Listings by GEO Area as of June 30th, 2018 vs. Mid-year Sales

<u>GEO AREA</u>	<u>Total</u>		<u>Active</u>		<u>Active</u>		<u># Sold</u>	
	<u>ACTIVE</u>	<u>% of total</u>	<u>RE-SALES</u>	<u>% of GEO Area</u>	<u>NEW CONSTRUCTION</u>	<u>% of GEO Area</u>	<u>RE-SALES</u>	<u>% of GEO Area</u>
B	21	1.2%	19	90.5%	2	9.5%	18	100.0%
C	112	6.6%	83	74.1%	29	25.9%	111	91.7%
D	113	6.7%	89	78.8%	24	21.2%	110	70.5%
E	33	1.9%	27	81.8%	6	18.2%	22	95.7%
F	58	3.4%	48	82.8%	10	17.2%	76	86.4%
G1	103	6.1%	100	97.1%	3	2.9%	90	100.0%
G2	93	5.5%	91	97.9%	2	2.1%	120	98.4%
G3	195	11.5%	171	87.7%	24	12.3%	144	100.0%
H	48	2.8%	38	79.2%	10	20.8%	22	84.6%
K	54	3.2%	38	70.4%	16	29.6%	45	70.3%
N	277	16.3%	217	78.3%	60	21.7%	186	77.5%
O	390	23.0%	288	73.9%	102	26.2%	255	66.4%
P	200	11.8%	97	48.5%	103	51.5%	111	46.8%
TOTALS:	1,697		1,306		391		1,310	
							126	53.2%
							403	

Residential Market Share

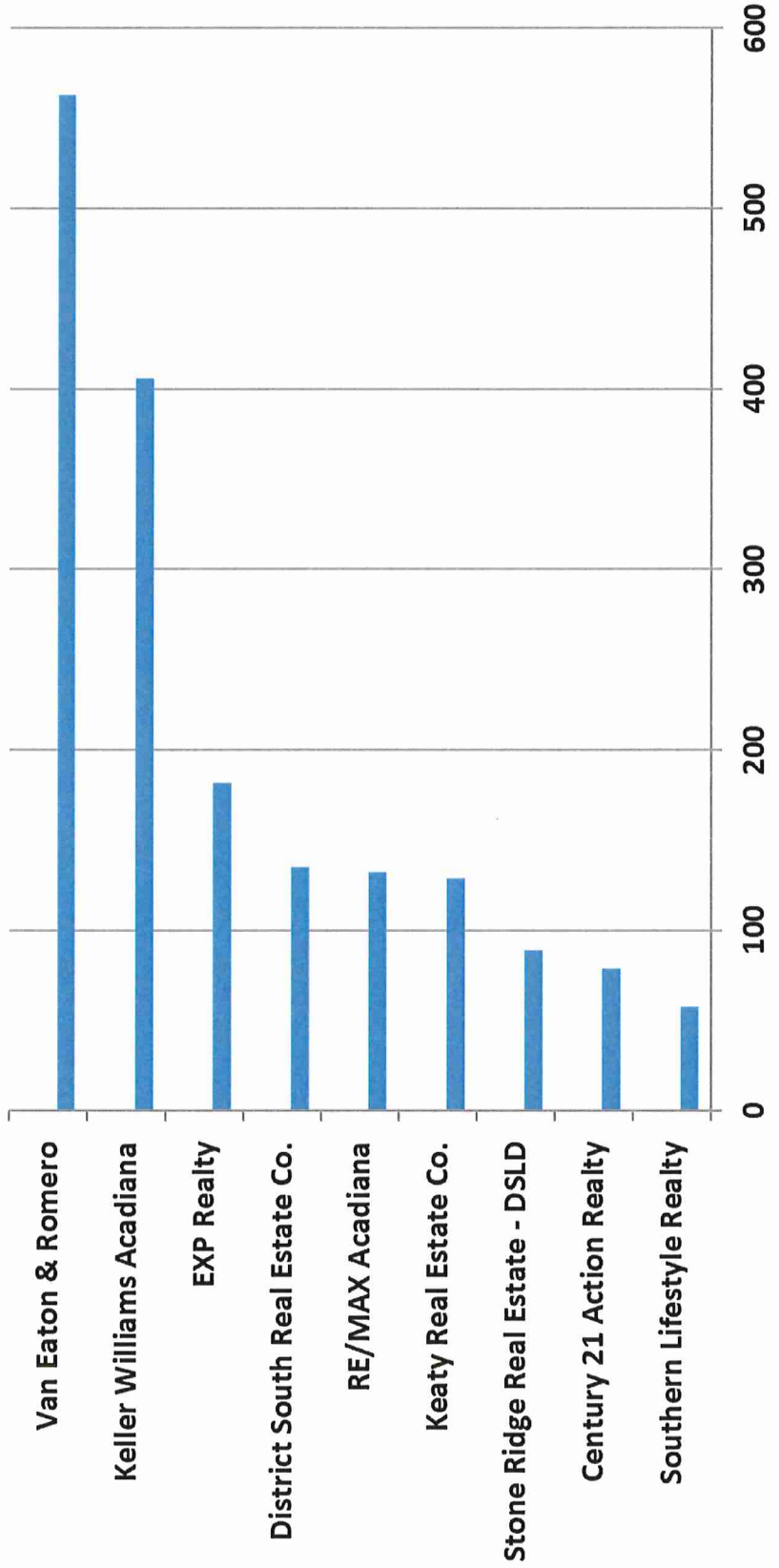
January – June 2018



Tell us what **YOU** want.



Closed Single Family Listing Sides – All GEO Areas January – June 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Friday, July 13, 2018 8:58:20 AM

Date Range: 1/1/2018 to 6/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	563.0	131,472,333	233,521	21.37	25.92
2	Keller Williams Realty Acadiana (I000906)	405.5	68,812,403	169,698	15.39	13.56
3	EXP Realty, LLC (exprealty)	181.5	36,339,436	200,217	6.89	7.16
4	District South Real Estate Co. (I001224)	134.5	27,413,430	203,817	5.10	5.40
5	RE/MAX Acadiana (I000020)	132.0	25,787,577	195,360	5.01	5.08
6	Keaty Real Estate Company (I000932)	129.0	32,722,943	253,666	4.90	6.45
7	Stone Ridge Real Estate (I001089)	89.0	19,208,619	215,827	3.38	3.79
8	Century 21 Action Realty (I001065)	79.0	8,256,915	104,518	3.00	1.63
9	Southern Lifestyle Realty, LLC (I001043)	58.0	17,921,588	308,993	2.20	3.53
10	Dwight W. Andrus Real Est, LLC (I000004)	55.0	17,448,460	317,245	2.09	3.44
11	McGeeScott Realty (I001196)	54.0	9,136,100	169,187	2.05	1.80
12	Lamplighter Realty, LLC (I001186)	42.0	8,711,490	207,416	1.59	1.72
13	Brandon E. Breaux Real Estate (I000979)	40.0	3,193,030	79,826	1.52	0.63
14	Dream Home Realty, LLC (I001181)	31.0	4,467,013	144,097	1.18	0.88
15	Century 21 DCG/Aguillard-Eunice (I001063)	29.0	2,422,776	83,544	1.10	0.48
16	HUNCO Real Estate (I001141)	28.0	5,713,700	204,061	1.06	1.13
17	Caffery Real Estate, Inc. (I000915)	27.0	2,202,918	81,590	1.02	0.43
18	Non-Mbr Office/Seller (I90001)	23.0	4,907,900	213,387	0.87	0.97
19	Steve Stigall (I001133)	22.0	4,245,448	192,975	0.83	0.84
20	Cicero Realty LLC (I001234)	21.0	4,371,850	208,183	0.80	0.86
21	RE/MAX Rice Realty (I001103)	21.0	1,951,450	92,926	0.80	0.38
22	Gateway Realty, Inc. (I000062)	21.0	1,632,633	77,744	0.80	0.32
23	Reliance Real Estate Group (I001039)	20.0	5,245,530	262,276	0.76	1.03
24	Realty of Acadiana, LLC (I001193)	17.0	670,651	39,450	0.65	0.13
25	ReHive, LLC (I001228)	16.5	3,071,827	186,171	0.63	0.61
26	Trahan Real Estate Group (I001137)	15.0	2,797,100	186,473	0.57	0.55
27	Engel & Voelkers Lafayette (I000944)	14.5	4,171,700	287,703	0.55	0.82
28	Real Estate de Louisiane (I000040)	14.0	2,302,300	164,450	0.53	0.45
29	Rayne Realty Co, Inc (I000111)	13.5	1,667,000	123,481	0.51	0.33
30	Choice Realty (I000991)	13.0	4,507,900	346,762	0.49	0.89
31	Red Door Realty Acadiana (I001187)	13.0	1,785,800	137,369	0.49	0.35
32	Your Southern Real Estate Co. (I001135)	13.0	1,549,000	119,154	0.49	0.31
33	Century 21 DCG/Aguillard-Opel (I000987)	13.0	1,298,550	99,888	0.49	0.26
34	New Investors Inc (I000935)	11.0	820,300	74,573	0.42	0.16
35	Gauthier Real Estate, Inc. (I000036)	10.0	1,317,500	131,750	0.38	0.26
36	Parish Realty Acadiana (I001178)	10.0	1,230,300	123,030	0.38	0.24
37	Premier Realty of Acadiana LLC (I001172)	10.0	905,300	90,530	0.38	0.18
38	RealHome Services & Solutions (I001124)	10.0	609,075	60,908	0.38	0.12
39	Mirian Real Estate (I000081)	9.0	2,130,750	236,750	0.34	0.42
40	Cachet Real Estate, LLC (I001111)	8.5	1,090,100	128,247	0.32	0.21

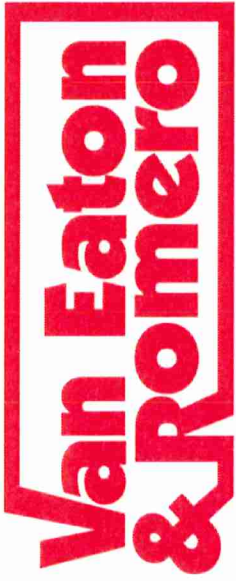
41 Garber-Seaux Real Estate LLC (I001132)	8.0	1,695,000	211,875	0.30	0.33
42 Cindy Herring Real Estate (I001038)	8.0	1,050,500	131,312	0.30	0.21
43 Sunrise Realty (I001078)	8.0	766,500	95,812	0.30	0.15
44 Goldie Locks Realty LLC (I001197)	7.0	1,205,500	172,214	0.27	0.24
45 James Real Estate (I000925)	7.0	928,010	132,573	0.27	0.18
46 Core Realty (I000061)	7.0	870,500	124,357	0.27	0.17
47 Savvy Team Realty, LLC (I001123)	7.0	659,599	94,228	0.27	0.13
48 Robins Real Estate, LLC (I001120)	7.0	651,600	93,086	0.27	0.13
49 Bon Aimee Realty (I001189)	7.0	383,679	54,811	0.27	0.08
50 A.L.C. Real Estate (I000016)	6.0	1,067,000	177,833	0.23	0.21
51 Platinum Realty (I001092)	6.0	881,000	146,833	0.23	0.17
52 Majestic Realty & Investments LLC (I001173)	6.0	707,400	117,900	0.23	0.14
53 Kathy Dyson Realty (I001105)	6.0	592,500	98,750	0.23	0.12
54 Sam Robertson Real Estate Co (I000214)	6.0	565,500	94,250	0.23	0.11
55 Cajun Real Estate (I000975)	6.0	417,100	69,517	0.23	0.08
56 Rome Realty (I001106)	5.0	2,825,772	565,154	0.19	0.56
57 Thibodeaux Reed Realty, LLC (I001190)	5.0	644,400	128,880	0.19	0.13
58 Atlas Realty of Acadiana (I001119)	5.0	565,000	113,000	0.19	0.11
59 Broussard Realty & Appraisal (I001000)	5.0	365,600	73,120	0.19	0.07
60 Roberson Realty (I001122)	5.0	329,000	65,800	0.19	0.06
61 LA Real Estate and Appraisal (I001032)	4.0	1,107,900	276,975	0.15	0.22
62 NextHome Cutting Edge Realty (I001236)	4.0	649,500	162,375	0.15	0.13
63 Duncan Realty Professionals, LLC (I001217)	4.0	554,499	138,625	0.15	0.11
64 Hargroder Real Estate Group (I001199)	4.0	502,000	125,500	0.15	0.10
65 Sky Universal Realty LLC (I001194)	4.0	467,900	116,975	0.15	0.09
66 A. Reaux Real Estate, LLC (I001079)	4.0	357,800	89,450	0.15	0.07
67 Venus Realty Corporation (I000155)	3.0	1,200,900	400,300	0.11	0.24
68 Home Realty of Acadiana (I000996)	3.0	604,700	201,567	0.11	0.12
69 Christie Dailey Realty (I000917)	3.0	524,000	174,667	0.11	0.10
70 McGinn Real Estate Agency (I000911)	3.0	358,150	119,383	0.11	0.07
71 Michael Doran R. E., LLC (I001159)	3.0	352,500	117,500	0.11	0.07
72 Guidry & Co. Real Estate, Inc. (I000109)	3.0	212,000	70,667	0.11	0.04
73 Real Broker, LLC (I001229)	2.5	460,950	184,380	0.09	0.09
74 CJS Custom Builders, LLC (I001227)	2.0	982,000	491,000	0.08	0.19
75 Cornerstone Realty (I000210)	2.0	840,850	420,425	0.08	0.17
76 PMI Integrity Properties (I001195)	2.0	433,000	216,500	0.08	0.09
77 Frontline Real Estate Group (I001148)	2.0	418,000	209,000	0.08	0.08
78 Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.08	0.08
79 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.08	0.06
80 David Landry Real Estate, LLC (I001066)	2.0	276,900	138,450	0.08	0.05
81 GrandMark Realty, LLC (I001068)	2.0	270,000	135,000	0.08	0.05
82 Magnolia Real Estate & Constru (I000080)	2.0	227,500	113,750	0.08	0.04
83 Credeur Properties (I000095)	2.0	185,000	92,500	0.08	0.04
84 Camelot Realty (I000038)	2.0	132,500	66,250	0.08	0.03
85 Thomson Real Estate (I000967)	2.0	120,000	60,000	0.08	0.02
86 Williams Realty Group (I000977)	2.0	94,000	47,000	0.08	0.02
87 JL Real Estate, LLC (I001091)	1.5	224,000	149,333	0.06	0.04
88 Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.04	0.06
89 Beclon Real Estate (I001130)	1.0	280,000	280,000	0.04	0.06
90 M & R Properties (I000099)	1.0	172,998	172,998	0.04	0.03
91 Hebert Properties (I000216)	1.0	172,000	172,000	0.04	0.03
92 PROREE, LLC (I001150)	1.0	167,000	167,000	0.04	0.03
93 Darby & Associates (I000077)	1.0	130,000	130,000	0.04	0.03
94 Legacy Real Estate Services (I000955)	1.0	123,000	123,000	0.04	0.02
95 Riverstone Realty LLC (I001025)	1.0	120,000	120,000	0.04	0.02
96 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.04	0.02
97 The Real Estate Store Inc. (I001214)	1.0	95,000	95,000	0.04	0.02

7/13/2018

Market Penetration/Saturation

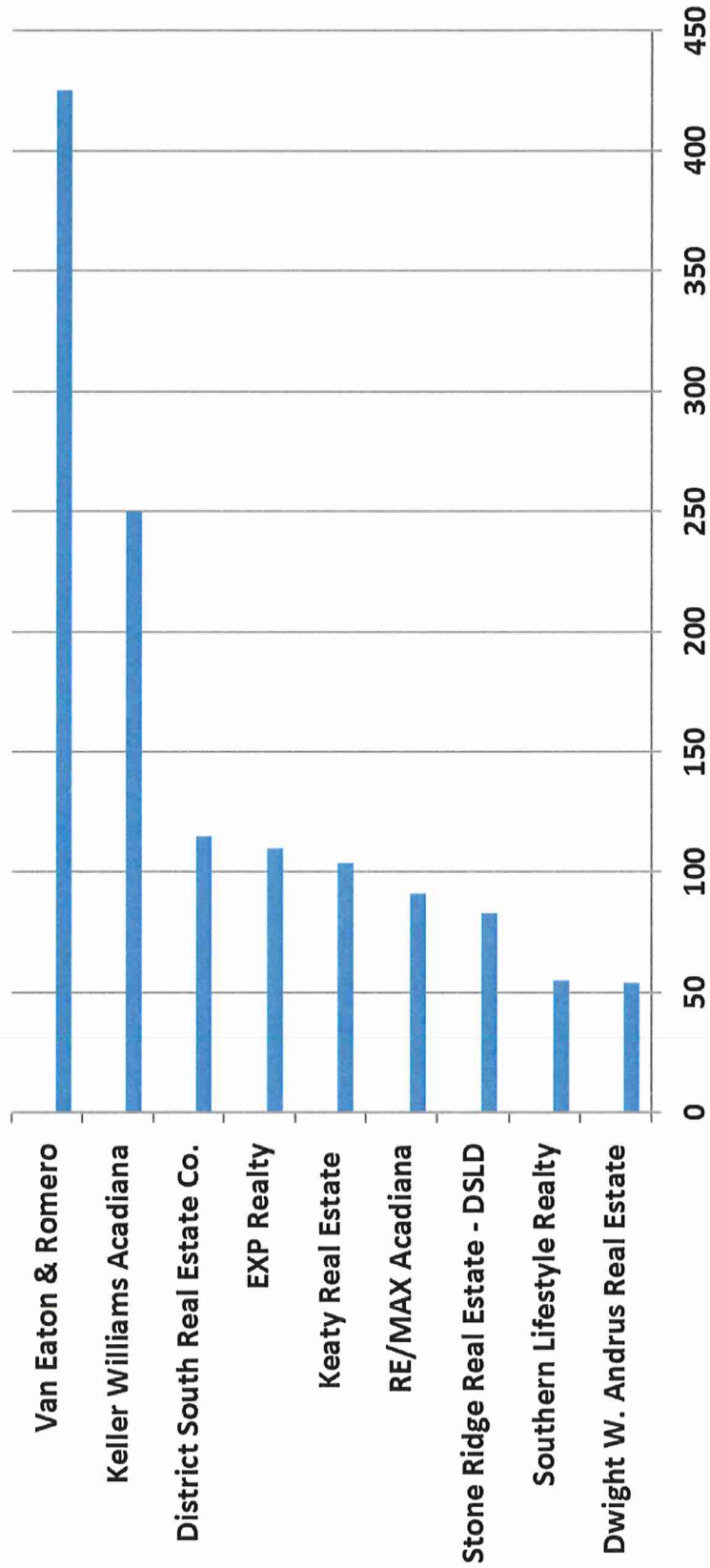
98 Core Property Consultants, LLC (I001226)	1.0	91,000	91,000	0.04	0.02
99 Realty One, Inc. (I000070)	1.0	85,000	85,000	0.04	0.02
100 Chase Group Realty, LLC (I001183)	1.0	75,000	75,000	0.04	0.01
Totals:	2635.0	507,316,905.23	192,530.13	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



A LATTER & BLUM COMPANY
ERA

Closed Single Family Listing Sides – Lafayette Parish January – June 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Friday, July 13, 2018 8:59:58 AM

Date Range: 1/1/2018 to 6/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	425.0	109,421,980	257,463	24.81	28.35
2	Keller Williams Realty Acadiana (I000906)	250.0	47,811,276	191,245	14.59	12.39
3	District South Real Estate Co. (I001224)	115.0	24,803,920	215,686	6.71	6.43
4	EXP Realty, LLC (exprealty)	110.0	24,479,342	222,539	6.42	6.34
5	Keaty Real Estate Company (I000932)	104.0	27,466,368	264,100	6.07	7.12
6	RE/MAX Acadiana (I000020)	91.0	19,439,352	213,619	5.31	5.04
7	Stone Ridge Real Estate (I001089)	83.0	18,001,319	216,883	4.85	4.66
8	Southern Lifestyle Realty, LLC (I001043)	55.0	17,050,688	310,013	3.21	4.42
9	Dwight W. Andrus Real Est, LLC (I000004)	54.0	17,233,460	319,138	3.15	4.47
10	Century 21 Action Realty (I001065)	46.0	5,345,733	116,212	2.69	1.39
11	Lampighter Realty, LLC (I001186)	34.0	7,420,090	218,238	1.98	1.92
12	HUNCO Real Estate (I001141)	24.0	5,143,700	214,321	1.40	1.33
13	Steve Stigall (I001133)	22.0	4,245,448	192,975	1.28	1.10
14	Reliance Real Estate Group (I001039)	19.0	4,920,530	258,975	1.11	1.27
15	Cicero Realty LLC (I001234)	19.0	3,972,375	209,072	1.11	1.03
16	Dream Home Realty, LLC (I001181)	18.0	3,374,000	187,444	1.05	0.87
17	Engel & Voelkers Lafayette (I000944)	13.5	3,821,700	283,089	0.79	0.99
18	Trahan Real Estate Group (I001137)	12.0	2,315,100	192,925	0.70	0.60
19	Red Door Realty Acadiana (I001187)	12.0	1,702,900	141,908	0.70	0.44
20	Gateway Realty, Inc. (I000062)	12.0	1,160,433	96,703	0.70	0.30
21	ReHive, LLC (I001228)	11.5	2,030,329	176,550	0.67	0.53
22	Real Estate de Louisiane (I000040)	11.0	1,684,400	153,127	0.64	0.44
23	Choice Realty (I000991)	10.0	3,547,900	354,790	0.58	0.92
24	Non-Mbr Office/Seller (I90001)	10.0	2,502,500	250,250	0.58	0.65
25	McGeeScott Realty (I001196)	9.0	1,948,500	216,500	0.53	0.50
26	Mirian Real Estate (I000081)	8.0	2,015,750	251,969	0.47	0.52
27	Brandon E. Breaux Real Estate (I000979)	7.0	753,300	107,614	0.41	0.20
28	RealHome Services & Solutions (I001124)	7.0	537,133	76,733	0.41	0.14
29	Cachet Real Estate, LLC (I001111)	6.5	749,100	115,246	0.38	0.19
30	Garber-Seaux Real Estate LLC (I001132)	6.0	1,413,000	235,500	0.35	0.37
31	Goldie Locks Realty LLC (I001197)	6.0	1,145,500	190,917	0.35	0.30
32	Rome Realty (I001106)	5.0	2,825,772	565,154	0.29	0.73
33	Gauthier Real Estate, Inc. (I000036)	5.0	805,100	161,020	0.29	0.21
34	Majestic Realty & Investments LLC (I001173)	5.0	627,500	125,500	0.29	0.16
35	NextHome Cutting Edge Realty (I001236)	4.0	649,500	162,375	0.23	0.17
36	Duncan Realty Professionals, LLC (I001217)	4.0	554,499	138,625	0.23	0.14
37	Atlas Realty of Acadiana (I001119)	4.0	517,000	129,250	0.23	0.13
38	Savvy Team Realty, LLC (I001123)	4.0	441,000	110,250	0.23	0.11
39	A. Reaux Real Estate, LLC (I001079)	4.0	357,800	89,450	0.23	0.09
40	Venus Realty Corporation (I000155)	3.0	1,200,900	400,300	0.18	0.31

41 Rayne Realty Co, Inc (I000111)	3.0	623,500	207,833	0.18	0.16
42 Parish Realty Acadiana (I001178)	3.0	561,000	187,000	0.18	0.15
43 Thibodeaux Reed Realty, LLC (I001190)	3.0	304,500	101,500	0.18	0.08
44 CJS Custom Builders, LLC (I001227)	2.0	982,000	491,000	0.12	0.25
45 Cornerstone Realty (I000210)	2.0	840,850	420,425	0.12	0.22
46 PMI Integrity Properties (I001195)	2.0	433,000	216,500	0.12	0.11
47 Frontline Real Estate Group (I001148)	2.0	418,000	209,000	0.12	0.11
48 Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.12	0.11
49 Your Southern Real Estate Co. (I001135)	2.0	385,000	192,500	0.12	0.10
50 Hargroder Real Estate Group (I001199)	2.0	333,000	166,500	0.12	0.09
51 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.12	0.08
52 McGinn Real Estate Agency (I000911)	2.0	296,650	148,325	0.12	0.08
53 Caffery Real Estate, Inc. (I000915)	2.0	283,050	141,525	0.12	0.07
54 GrandMark Realty, LLC (I001068)	2.0	270,000	135,000	0.12	0.07
55 Home Realty of Acadiana (I000996)	2.0	213,700	106,850	0.12	0.06
56 Williams Realty Group (I000977)	2.0	94,000	47,000	0.12	0.02
57 Real Broker, LLC (I001229)	1.5	263,950	175,967	0.09	0.07
58 Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.06	0.08
59 A.L.C. Real Estate (I000016)	1.0	285,000	285,000	0.06	0.07
60 Beclon Real Estate (I001130)	1.0	280,000	280,000	0.06	0.07
61 Sky Universal Realty LLC (I001194)	1.0	247,900	247,900	0.06	0.06
62 Hebert Properties (I000216)	1.0	172,000	172,000	0.06	0.04
63 PROREE, LLC (I001150)	1.0	167,000	167,000	0.06	0.04
64 Michael Doran R. E., LLC (I001159)	1.0	165,000	165,000	0.06	0.04
65 Sam Robertson Real Estate Co (I000214)	1.0	155,000	155,000	0.06	0.04
66 David Landry Real Estate, LLC (I001066)	1.0	148,900	148,900	0.06	0.04
67 Darby & Associates (I000077)	1.0	130,000	130,000	0.06	0.03
68 Legacy Real Estate Services (I000955)	1.0	123,000	123,000	0.06	0.03
69 LA Real Estate and Appraisal (I001032)	1.0	116,000	116,000	0.06	0.03
70 New Investors Inc (I000935)	1.0	115,000	115,000	0.06	0.03
71 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.06	0.03
72 The Real Estate Store Inc. (I001214)	1.0	95,000	95,000	0.06	0.02
73 James Real Estate (I000925)	1.0	75,010	75,010	0.06	0.02
74 Chase Group Realty, LLC (I001183)	1.0	75,000	75,000	0.06	0.02
75 Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.06	0.02
76 Guidry & Co. Real Estate, Inc. (I000109)	1.0	65,000	65,000	0.06	0.02
77 Titan Real Estate Services, LLC (I001110)	1.0	61,000	61,000	0.06	0.02
78 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.06	0.02
79 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.06	0.01
80 Credeur Properties (I000095)	1.0	40,000	40,000	0.06	0.01
81 Champs Real Estate & Prop. Mgt (I001156)	1.0	39,000	39,000	0.06	0.01
82 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.06	0.01
83 Realty of Acadiana, LLC (I001193)	1.0	21,000	21,000	0.06	0.01
84 BG Realty & Management, LLC (I001184)	1.0	11,400	11,400	0.06	0.00
85 Engel & Voelkers Lake Charles (I001134)	0.5	152,500	305,000	0.03	0.04
86 JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.03	0.03
Totals:	1713.0	385,941,709.97	225,301.64	100%	100%

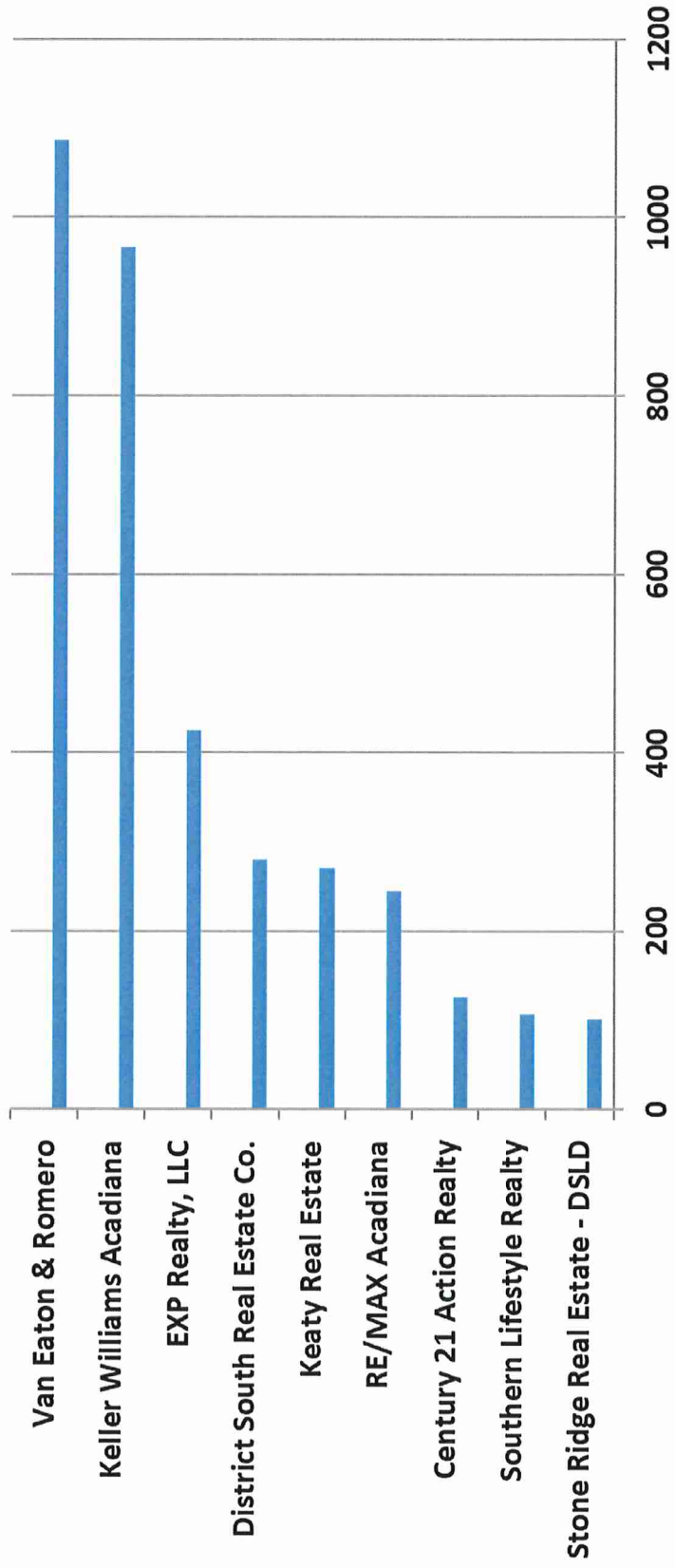
Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing or Selling Sides

All GEO Areas

January – June 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Friday, July 13, 2018 9:01:49 AM

Date Range: 1/1/2018 to 6/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	1086.0	250,554,576	230,713	20.61	24.69
2	Keller Williams Realty Acadiana (I000906)	966.0	173,889,666	180,010	18.33	17.14
3	EXP Realty, LLC (exprealty)	424.5	78,410,948	184,714	8.06	7.73
4	District South Real Estate Co. (I001224)	280.0	57,371,807	204,899	5.31	5.65
5	Keaty Real Estate Company (I000932)	271.0	66,698,868	246,121	5.14	6.57
6	RE/MAX Acadiana (I000020)	245.0	48,059,493	196,161	4.65	4.74
7	Century 21 Action Realty (I001065)	126.0	13,751,342	109,138	2.39	1.36
8	Southern Lifestyle Realty, LLC (I001043)	107.0	33,499,163	313,076	2.03	3.30
9	Stone Ridge Real Estate (I001089)	101.0	21,842,769	216,265	1.92	2.15
10	McGeeScott Realty (I001196)	101.0	18,036,310	178,577	1.92	1.78
11	Non-Mbr Office/Seller (I90001)	96.0	17,778,567	185,193	1.82	1.75
12	Dwight W. Andrus Real Est, LLC (I000004)	83.0	25,116,185	302,605	1.57	2.48
13	Dream Home Realty, LLC (I001181)	79.0	11,074,201	140,180	1.50	1.09
14	HUNCO Real Estate (I001141)	57.0	12,634,599	221,660	1.08	1.25
15	Brandon E. Breaux Real Estate (I000979)	57.0	4,355,580	76,414	1.08	0.43
16	Lamplighter Realty, LLC (I001186)	51.0	10,724,517	210,285	0.97	1.06
17	Century 21 DCG/Aguillard-Eunice (I001063)	46.0	4,192,426	91,140	0.87	0.41
18	RE/MAX Rice Realty (I001103)	45.0	4,280,800	95,129	0.85	0.42
19	Red Door Realty Acadiana (I001187)	42.0	6,630,805	157,876	0.80	0.65
20	Caffery Real Estate, Inc. (I000915)	41.0	3,940,418	96,108	0.78	0.39
21	Parish Realty Acadiana (I001178)	38.0	5,641,013	148,448	0.72	0.56
22	Engel & Voelkers Lafayette (I000944)	33.5	8,389,300	250,427	0.64	0.83
23	Trahan Real Estate Group (I001137)	31.0	6,319,200	203,845	0.59	0.62
24	Century 21 DCG/Aguillard-Opel (I000987)	28.0	2,547,892	90,996	0.53	0.25
25	Gateway Realty, Inc. (I000062)	28.0	2,317,633	82,773	0.53	0.23
26	ReHive, LLC (I001228)	27.5	5,461,326	198,594	0.52	0.54
27	Your Southern Real Estate Co. (I001135)	27.0	3,336,165	123,562	0.51	0.33
28	Rayne Realty Co, Inc (I000111)	24.5	2,963,400	120,955	0.46	0.29
29	Mirian Real Estate (I000081)	24.0	4,937,449	205,727	0.46	0.49
30	Realty of Acadiana, LLC (I001193)	24.0	1,313,851	54,744	0.46	0.13
31	Cicero Realty LLC (I001234)	23.0	4,772,650	207,507	0.44	0.47
32	Steve Stigall (I001133)	23.0	4,453,948	193,650	0.44	0.44
33	Reliance Real Estate Group (I001039)	21.0	5,300,530	252,406	0.40	0.52
34	Cachet Real Estate, LLC (I001111)	19.5	2,706,500	138,795	0.37	0.27
35	Goldie Locks Realty LLC (I001197)	19.0	2,878,300	151,489	0.36	0.28
36	NextHome Cutting Edge Realty (I001236)	18.0	3,108,450	172,692	0.34	0.31
37	Real Estate de Louisiane (I000040)	18.0	2,785,300	154,739	0.34	0.27
38	Majestic Realty & Investments LLC (I001173)	18.0	2,175,885	120,882	0.34	0.21
39	Premier Realty of Acadiana LLC (I001172)	18.0	1,653,300	91,850	0.34	0.16
40	Real Broker, LLC (I001229)	17.5	2,812,390	160,708	0.33	0.28

41 Sunrise Realty (I001078)	17.0	1,827,900	107,524	0.32	0.18
42 Cindy Herring Real Estate (I001038)	16.0	1,697,375	106,086	0.30	0.17
43 Kathy Dyson Realty (I001105)	15.0	2,519,800	167,987	0.28	0.25
44 Gauthier Real Estate, Inc. (I000036)	15.0	2,124,000	141,600	0.28	0.21
45 Guidry & Co. Real Estate, Inc. (I000109)	15.0	1,636,718	109,115	0.28	0.16
46 Bon Aimee Realty (I001189)	15.0	812,358	54,157	0.28	0.08
47 New Investors Inc (I000935)	14.0	1,065,300	76,093	0.27	0.10
48 Choice Realty (I000991)	13.0	4,507,900	346,762	0.25	0.44
49 A.L.C. Real Estate (I000016)	13.0	2,715,600	208,892	0.25	0.27
50 Garber-Seaux Real Estate LLC (I001132)	13.0	2,670,500	205,423	0.25	0.26
51 Platinum Realty (I001092)	13.0	2,391,900	183,992	0.25	0.24
52 Thibodeaux Reed Realty, LLC (I001190)	13.0	1,365,500	105,038	0.25	0.13
53 Duncan Realty Professionals, LLC (I001217)	12.0	1,574,699	131,225	0.23	0.16
54 Sam Robertson Real Estate Co (I000214)	12.0	1,536,900	128,075	0.23	0.15
55 Robins Real Estate, LLC (I001120)	12.0	1,407,200	117,267	0.23	0.14
56 Savvy Team Realty, LLC (I001123)	12.0	1,206,599	100,550	0.23	0.12
57 James Real Estate (I000925)	11.0	2,265,520	205,956	0.21	0.22
58 Atlas Realty of Acadiana (I001119)	11.0	1,454,900	132,264	0.21	0.14
59 Hargroder Real Estate Group (I001199)	10.0	2,301,088	230,109	0.19	0.23
60 Core Realty (I000061)	10.0	1,281,500	128,150	0.19	0.13
61 RealHome Services & Solutions (I001124)	10.0	609,075	60,908	0.19	0.06
62 LA Real Estate and Appraisal (I001032)	9.0	1,948,900	216,544	0.17	0.19
63 A. Reaux Real Estate, LLC (I001079)	9.0	1,537,140	170,793	0.17	0.15
64 Christe Dailey Realty (I000917)	9.0	1,479,500	164,389	0.17	0.15
65 Broussard Realty & Appraisal (I001000)	9.0	993,600	110,400	0.17	0.10
66 Better Homes, Ranches & Properties (I001016)	9.0	967,950	107,550	0.17	0.10
67 Williams Realty Group (I000977)	9.0	966,000	107,333	0.17	0.10
68 Roberson Realty (I001122)	9.0	729,800	81,089	0.17	0.07
69 Frontline Real Estate Group (I001148)	8.0	1,508,400	188,550	0.15	0.15
70 Sky Universal Realty LLC (I001194)	8.0	719,900	89,988	0.15	0.07
71 Cajun Real Estate (I000975)	8.0	605,100	75,638	0.15	0.06
72 Rome Realty (I001106)	7.0	3,591,364	513,052	0.13	0.35
73 David Landry Real Estate, LLC (I001066)	7.0	1,239,500	177,071	0.13	0.12
74 Legacy Real Estate Services (I000955)	6.0	886,600	147,767	0.11	0.09
75 Thomson Real Estate (I000967)	6.0	535,000	89,167	0.11	0.05
76 Cornerstone Realty (I000210)	5.0	1,541,700	308,340	0.09	0.15
77 Beclon Real Estate (I001130)	5.0	1,081,800	216,360	0.09	0.11
78 Michael Doran R. E., LLC (I001159)	5.0	577,500	115,500	0.09	0.06
79 Realty One, Inc. (I000070)	5.0	454,900	90,980	0.09	0.04
80 Venus Realty Corporation (I000155)	4.0	1,605,900	401,475	0.08	0.16
81 PMI Integrity Properties (I001195)	4.0	1,184,000	296,000	0.08	0.12
82 Home Realty of Acadiana (I000996)	4.0	1,089,700	272,425	0.08	0.11
83 Engel & Voelkers Lake Charles (I001134)	3.5	1,097,000	313,429	0.07	0.11
84 McGinn Real Estate Agency (I000911)	3.5	388,900	111,114	0.07	0.04
85 Camelot Realty (I000038)	3.5	232,500	66,429	0.07	0.02
86 Chase Group Realty, LLC (I001183)	3.0	990,400	330,133	0.06	0.10
87 Magnolia Property Investments, LLC (I001041)	3.0	594,000	198,000	0.06	0.06
88 PROREE, LLC (I001150)	3.0	554,000	184,667	0.06	0.05
89 GrandMark Realty, LLC (I001068)	3.0	444,000	148,000	0.06	0.04
90 Credeur Properties (I000095)	3.0	330,000	110,000	0.06	0.03
91 Champs Real Estate & Prop. Mgt (I001156)	3.0	150,500	50,167	0.06	0.01
92 CJS Custom Builders, LLC (I001227)	2.0	982,000	491,000	0.04	0.10
93 Spectrum Real Estate (I000032)	2.0	588,000	294,000	0.04	0.06
94 Ron J. Gaubert Realtors (I000984)	2.0	417,000	208,500	0.04	0.04
95 1 Percent Lists (I001232)	2.0	358,000	179,000	0.04	0.04
96 Keller Williams Cenla Partners (I001095)	2.0	345,000	172,500	0.04	0.03
97 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.04	0.03

7/13/2018

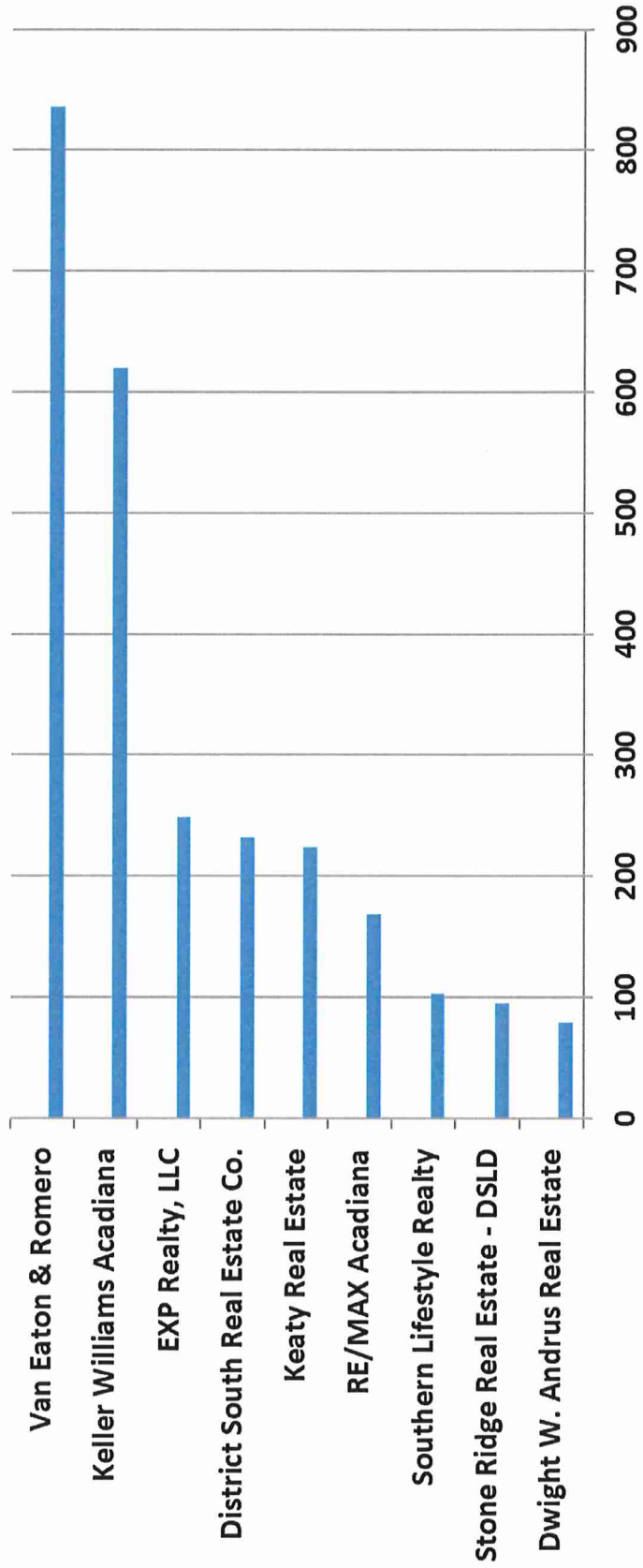
Market Penetration/Saturation

98 Riverstone Realty LLC (I001025)	2.0	240,000	120,000	0.04	0.02
99 Magnolia Real Estate & Constru (I000080)	2.0	227,500	113,750	0.04	0.02
100 Titan Real Estate Services, LLC (I001110)	2.0	184,000	92,000	0.04	0.02
Totals:	5270.0	1,014,633,810.46	192,530.13	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing or Selling Sides Lafayette Parish January – June 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Friday, July 13, 2018 9:00:56 AM

Date Range: 1/1/2018 to 6/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	836.0	211,920,304	253,493	24.40	27.45
2	Keller Williams Realty Acadiana (I000906)	620.0	127,622,716	205,843	18.10	16.53
3	EXP Realty, LLC (exprealty)	249.0	52,725,254	211,748	7.27	6.83
4	District South Real Estate Co. (I001224)	232.0	50,338,843	216,978	6.77	6.52
5	Keaty Real Estate Company (I000932)	224.0	57,743,797	257,785	6.54	7.48
6	RE/MAX Acadiana (I000020)	169.0	36,678,568	217,033	4.93	4.75
7	Southern Lifestyle Realty, LLC (I001043)	103.0	32,385,563	314,423	3.01	4.20
8	Stone Ridge Real Estate (I001089)	95.0	20,635,469	217,215	2.77	2.67
9	Dwight W. Andrus Real Est, LLC (I000004)	79.0	24,166,185	305,901	2.31	3.13
10	Century 21 Action Realty (I001065)	74.0	9,424,404	127,357	2.16	1.22
11	Non-Mbr Office/Seller (I90001)	52.0	11,307,640	217,455	1.52	1.46
12	HUNCO Real Estate (I001141)	42.0	10,011,800	238,376	1.23	1.30
13	Lamplighter Realty, LLC (I001186)	42.0	9,259,117	220,455	1.23	1.20
14	Red Door Realty Acadiana (I001187)	34.0	5,663,305	166,568	0.99	0.73
15	Dream Home Realty, LLC (I001181)	33.0	6,470,380	196,072	0.96	0.84
16	Engel & Voelkers Lafayette (I000944)	30.5	7,739,800	253,764	0.89	1.00
17	Trahan Real Estate Group (I001137)	28.0	5,837,200	208,471	0.82	0.76
18	Steve Stigall (I001133)	23.0	4,453,948	193,650	0.67	0.58
19	ReHive, LLC (I001228)	22.5	4,419,828	196,437	0.66	0.57
20	Reliance Real Estate Group (I001039)	20.0	4,975,530	248,776	0.58	0.64
21	McGeeScott Realty (I001196)	20.0	4,249,160	212,458	0.58	0.55
22	Cicero Realty LLC (I001234)	20.0	4,172,275	208,614	0.58	0.54
23	Mirian Real Estate (I000081)	20.0	4,128,450	206,422	0.58	0.53
24	Gateway Realty, Inc. (I000062)	16.0	1,691,433	105,715	0.47	0.22
25	Parish Realty Acadiana (I001178)	15.0	2,779,613	185,308	0.44	0.36
26	Real Estate de Louisiane (I000040)	15.0	2,167,400	144,493	0.44	0.28
27	Goldie Locks Realty LLC (I001197)	14.0	2,430,500	173,607	0.41	0.31
28	NextHome Cutting Edge Realty (I001236)	13.0	2,346,050	180,465	0.38	0.30
29	Majestic Realty & Investments LLC (I001173)	13.0	1,719,285	132,253	0.38	0.22
30	Real Broker, LLC (I001229)	12.5	2,079,390	166,351	0.36	0.27
31	Garber-Seaux Real Estate LLC (I001132)	11.0	2,388,500	217,136	0.32	0.31
32	Cachet Real Estate, LLC (I001111)	10.5	1,572,600	149,771	0.31	0.20
33	Choice Realty (I000991)	10.0	3,547,900	354,790	0.29	0.46
34	Duncan Realty Professionals, LLC (I001217)	10.0	1,491,999	149,200	0.29	0.19
35	Gauthier Real Estate, Inc. (I000036)	9.0	1,579,100	175,456	0.26	0.20
36	A. Reaux Real Estate, LLC (I001079)	9.0	1,537,140	170,793	0.26	0.20
37	Atlas Realty of Acadiana (I001119)	9.0	1,321,900	146,878	0.26	0.17
38	Brandon E. Breaux Real Estate (I000979)	9.0	1,091,200	121,244	0.26	0.14
39	Hargroder Real Estate Group (I001199)	7.0	1,647,088	235,298	0.20	0.21
40	Frontline Real Estate Group (I001148)	7.0	1,378,400	196,914	0.20	0.18

41 Savvy Team Realty, LLC (I001123)	7.0	918,000	131,143	0.20	0.12
42 Thibodeaux Reed Realty, LLC (I001190)	7.0	828,500	118,357	0.20	0.11
43 RealHome Services & Solutions (I001124)	7.0	537,133	76,733	0.20	0.07
44 Rome Realty (I001106)	6.0	3,472,864	578,811	0.18	0.45
45 Rayne Realty Co, Inc (I000111)	6.0	1,155,200	192,533	0.18	0.15
46 Caffery Real Estate, Inc. (I000915)	6.0	949,750	158,292	0.18	0.12
47 Legacy Real Estate Services (I000955)	6.0	886,600	147,767	0.18	0.11
48 Williams Realty Group (I000977)	6.0	697,500	116,250	0.18	0.09
49 Cornerstone Realty (I000210)	5.0	1,541,700	308,340	0.15	0.20
50 Beclon Real Estate (I001130)	5.0	1,081,800	216,360	0.15	0.14
51 David Landry Real Estate, LLC (I001066)	5.0	831,500	166,300	0.15	0.11
52 LA Real Estate and Appraisal (I001032)	5.0	745,000	149,000	0.15	0.10
53 Guidry & Co. Real Estate, Inc. (I000109)	5.0	677,300	135,460	0.15	0.09
54 Venus Realty Corporation (I000155)	4.0	1,605,900	401,475	0.12	0.21
55 PMI Integrity Properties (I001195)	4.0	1,184,000	296,000	0.12	0.15
56 A.L.C. Real Estate (I000016)	4.0	962,800	240,700	0.12	0.12
57 Your Southern Real Estate Co. (I001135)	4.0	817,265	204,316	0.12	0.11
58 Chase Group Realty, LLC (I001183)	3.0	990,400	330,133	0.09	0.13
59 Sam Robertson Real Estate Co (I000214)	3.0	733,500	244,500	0.09	0.10
60 Realty of Acadiana, LLC (I001193)	3.0	483,300	161,100	0.09	0.06
61 GrandMark Realty, LLC (I001068)	3.0	444,000	148,000	0.09	0.06
62 Sky Universal Realty LLC (I001194)	3.0	414,900	138,300	0.09	0.05
63 Champs Real Estate & Prop. Mgt (I001156)	3.0	150,500	50,167	0.09	0.02
64 Engel & Voelkers Lake Charles (I001134)	2.5	997,000	398,800	0.07	0.13
65 CJS Custom Builders, LLC (I001227)	2.0	982,000	491,000	0.06	0.13
66 Platinum Realty (I001092)	2.0	926,900	463,450	0.06	0.12
67 Spectrum Real Estate (I000032)	2.0	588,000	294,000	0.06	0.08
68 Kathy Dyson Realty (I001105)	2.0	444,900	222,450	0.06	0.06
69 Ron J. Gaubert Realtors (I000984)	2.0	417,000	208,500	0.06	0.05
70 Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.06	0.05
71 Keller Williams Cenla Partners (I001095)	2.0	345,000	172,500	0.06	0.04
72 PROREE, LLC (I001150)	2.0	334,000	167,000	0.06	0.04
73 Michael Doran R. E., LLC (I001159)	2.0	330,000	165,000	0.06	0.04
74 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.06	0.04
75 McGinn Real Estate Agency (I000911)	2.0	296,650	148,325	0.06	0.04
76 Better Homes, Ranches & Properties (I001016)	2.0	239,000	119,500	0.06	0.03
77 Home Realty of Acadiana (I000996)	2.0	213,700	106,850	0.06	0.03
78 Titan Real Estate Services, LLC (I001110)	2.0	184,000	92,000	0.06	0.02
79 Realty One, Inc. (I000070)	2.0	169,900	84,950	0.06	0.02
80 James Real Estate (I000925)	2.0	150,020	75,010	0.06	0.02
81 BG Realty & Management, LLC (I001184)	2.0	22,800	11,400	0.06	0.00
82 Stirling Properties, Inc. (I000973)	1.0	399,000	399,000	0.03	0.05
83 MPW Properties (I001205)	1.0	367,000	367,000	0.03	0.05
84 Broussard Realty & Appraisal (I001000)	1.0	255,000	255,000	0.03	0.03
85 The George Group, LLC (I001215)	1.0	229,500	229,500	0.03	0.03
86 Old South Realty (I000083)	1.0	220,000	220,000	0.03	0.03
87 Robins Real Estate, LLC (I001120)	1.0	203,500	203,500	0.03	0.03
88 Hebert Properties (I000216)	1.0	172,000	172,000	0.03	0.02
89 Core Real Estate Agency (I001188)	1.0	169,000	169,000	0.03	0.02
90 Everland Realty of Louisiana L (I001202)	1.0	140,000	140,000	0.03	0.02
91 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.03	0.02
92 RE/MAX Rice Realty (I001103)	1.0	133,500	133,500	0.03	0.02
93 Darby & Associates (I000077)	1.0	130,000	130,000	0.03	0.02
94 Pequod, Inc. (I000910)	1.0	115,000	115,000	0.03	0.01
95 New Investors Inc (I000935)	1.0	115,000	115,000	0.03	0.01
96 The Real Estate Store Inc. (I001214)	1.0	95,000	95,000	0.03	0.01
97 Cindy Herring Real Estate (I001038)	1.0	84,000	84,000	0.03	0.01

7/13/2018

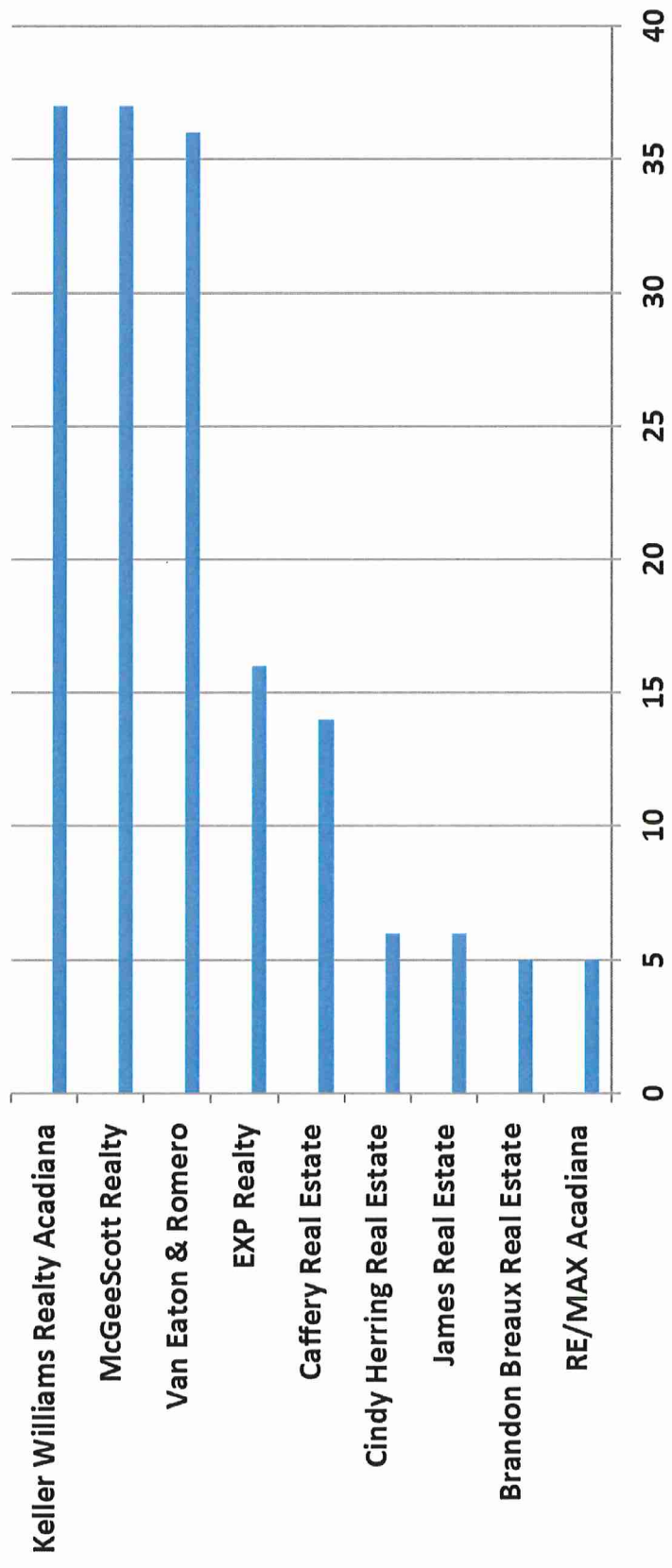
Market Penetration/Saturation

98 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.03	0.01
99 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.03	0.01
100 PrimeVue (I001127)	1.0	52,000	52,000	0.03	0.01
Totals:	3426.0	771,883,419.94	225,301.64	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing Sides – Iberia Parish January – June 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Friday, July 13, 2018 9:08:28 AM

Date Range: 1/1/2018 to 6/30/2018

Number and Volume Calculated By Sides

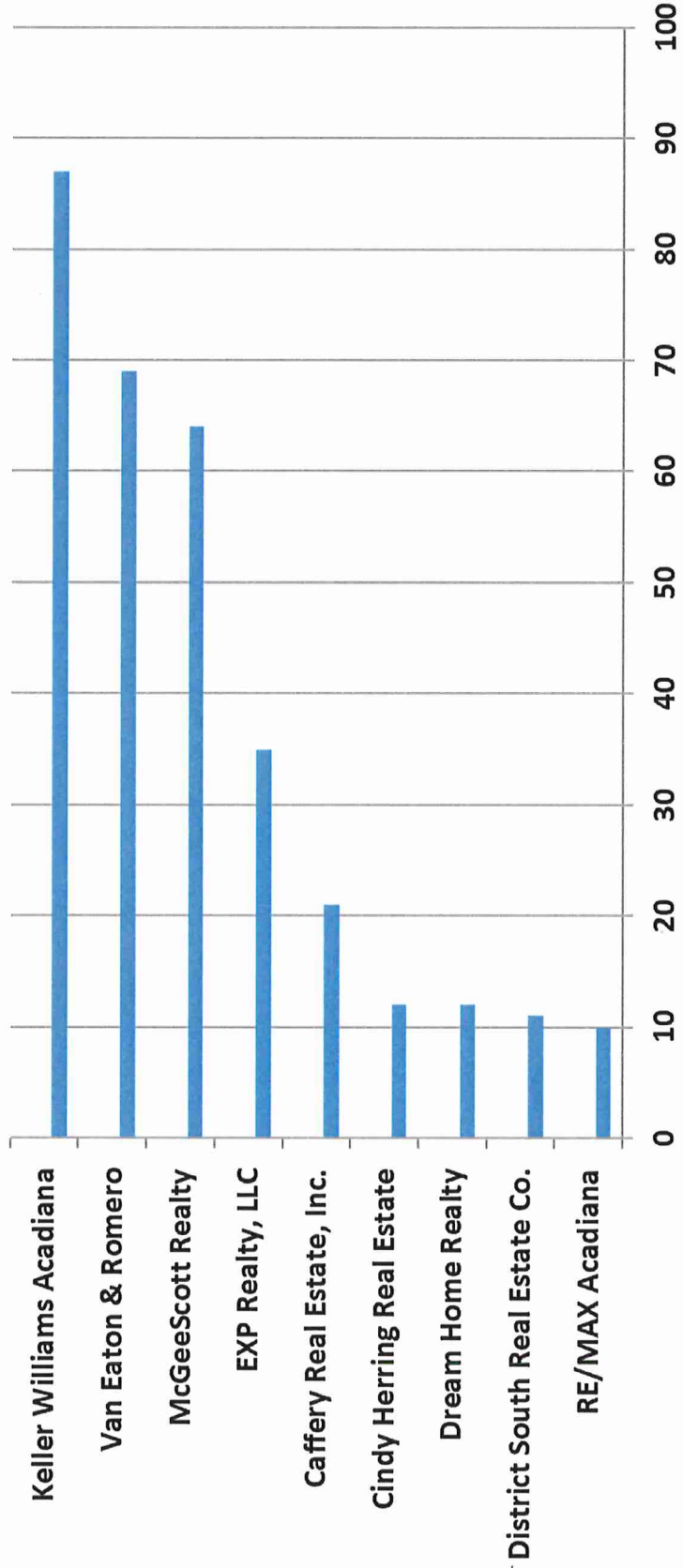
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	37.0	6,036,528	163,149	19.79	22.62
2	McGeeScott Realty (I001196)	37.0	5,724,600	154,719	19.79	21.45
3	Van Eaton & Romero (I001163)	36.0	5,235,462	145,430	19.25	19.62
4	EXP Realty, LLC (exprealty)	16.0	2,513,900	157,119	8.56	9.42
5	Caffery Real Estate, Inc. (I000915)	14.0	1,365,150	97,511	7.49	5.12
6	Cindy Herring Real Estate (I001038)	6.0	863,500	143,917	3.21	3.24
7	James Real Estate (I000925)	6.0	853,000	142,167	3.21	3.20
8	Brandon E. Breaux Real Estate (I000979)	5.0	601,100	120,220	2.67	2.25
9	RE/MAX Acadiana (I000020)	5.0	489,775	97,955	2.67	1.84
10	Century 21 Action Realty (I001065)	3.0	482,400	160,800	1.60	1.81
11	District South Real Estate Co. (I001224)	3.0	373,500	124,500	1.60	1.40
12	Dream Home Realty, LLC (I001181)	3.0	223,000	74,333	1.60	0.84
13	New Investors Inc (I000935)	3.0	220,000	73,333	1.60	0.82
14	Keaty Real Estate Company (I000932)	2.0	405,000	202,500	1.07	1.52
15	Gateway Realty, Inc. (I000062)	2.0	122,500	61,250	1.07	0.46
16	Southern Lifestyle Realty, LLC (I001043)	1.0	286,000	286,000	0.53	1.07
17	Non-Mbr Office/Seller (I90001)	1.0	165,000	165,000	0.53	0.62
18	Real Estate de Louisiane (I000040)	1.0	164,900	164,900	0.53	0.62
19	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	0.53	0.56
20	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	0.53	0.50
21	JL Real Estate, LLC (I001091)	1.0	119,000	119,000	0.53	0.45
22	Majestic Realty & Investments LLC (I001173)	1.0	79,900	79,900	0.53	0.30
23	Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	0.53	0.18
24	Realty of Acadiana, LLC (I001193)	1.0	29,900	29,900	0.53	0.11
Totals:		187.0	26,685,115.00	142,701.15	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing or Selling Sides - Iberia Parish

January – June 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

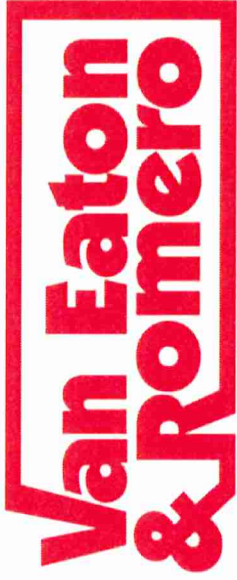
As of Friday, July 13, 2018 9:09:09 AM

Date Range: 1/1/2018 to 6/30/2018

Number and Volume Calculated By Sides

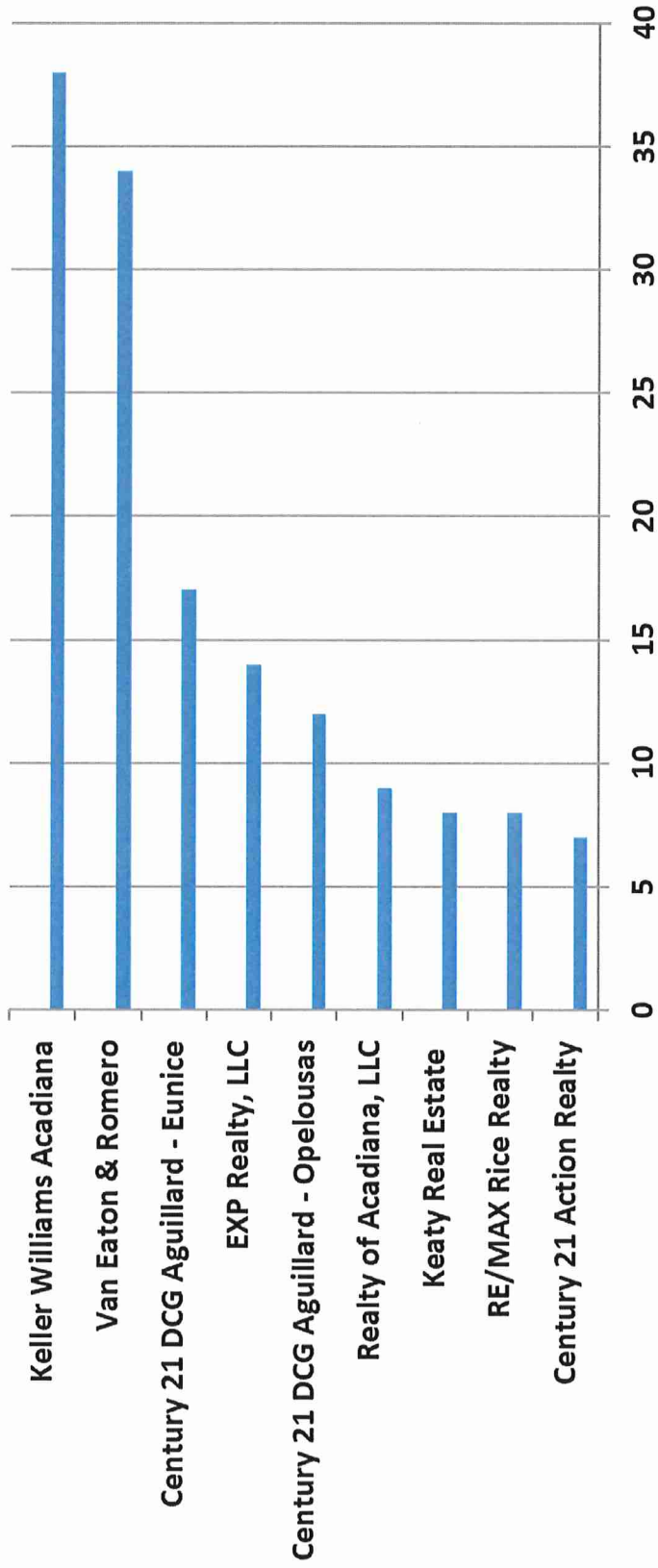
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	86.5	13,366,969	154,531	23.13	25.05
2	Van Eaton & Romero (I001163)	69.0	10,142,411	146,991	18.45	19.00
3	McGeeScott Realty (I001196)	64.0	10,567,650	165,120	17.11	19.80
4	EXP Realty, LLC (exprealty)	35.0	5,179,400	147,983	9.36	9.70
5	Caffery Real Estate, Inc. (I000915)	21.0	2,303,150	109,674	5.61	4.32
6	Cindy Herring Real Estate (I001038)	12.0	1,316,375	109,698	3.21	2.47
7	Dream Home Realty, LLC (I001181)	12.0	987,400	82,283	3.21	1.85
8	District South Real Estate Co. (I001224)	10.5	1,323,500	126,048	2.81	2.48
9	RE/MAX Acadiana (I000020)	10.0	935,975	93,598	2.67	1.75
10	James Real Estate (I000925)	9.0	2,115,500	235,056	2.41	3.96
11	Keaty Real Estate Company (I000932)	8.0	1,009,500	126,188	2.14	1.89
12	Brandon E. Breaux Real Estate (I000979)	7.0	778,100	111,157	1.87	1.46
13	Century 21 Action Realty (I001065)	4.0	648,400	162,100	1.07	1.21
14	Better Homes, Ranches & Properties (I001016)	4.0	433,900	108,475	1.07	0.81
15	Majestic Realty & Investments LLC (I001173)	3.0	253,900	84,633	0.80	0.48
16	New Investors Inc (I000935)	3.0	220,000	73,333	0.80	0.41
17	Gateway Realty, Inc. (I000062)	2.0	122,500	61,250	0.53	0.23
18	Realty of Acadiana, LLC (I001193)	2.0	59,800	29,900	0.53	0.11
19	Southern Lifestyle Realty, LLC (I001043)	1.0	286,000	286,000	0.27	0.54
20	1 Percent Lists (I001232)	1.0	200,000	200,000	0.27	0.37
21	Real Broker, LLC (I001229)	1.0	185,000	185,000	0.27	0.35
22	Non-Mbr Office/Seller (I90001)	1.0	165,000	165,000	0.27	0.31
23	Real Estate de Louisiane (I000040)	1.0	164,900	164,900	0.27	0.31
24	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	0.27	0.28
25	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	0.27	0.25
26	Goldie Locks Realty LLC (I001197)	1.0	129,900	129,900	0.27	0.24
27	JL Real Estate, LLC (I001091)	1.0	119,000	119,000	0.27	0.22
28	Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	0.27	0.09
29	Duncan Realty Professionals, LLC (I001217)	1.0	20,000	20,000	0.27	0.04
30	Thibodeaux Reed Realty, LLC (I001190)	1.0	5,000	5,000	0.27	0.01
Totals:		374.0	53,370,230.00	142,701.15	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



A LATTER & BLUM COMPANY
ERA

Closed Single Family Listing Sides – St. Landry Parish January – June 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

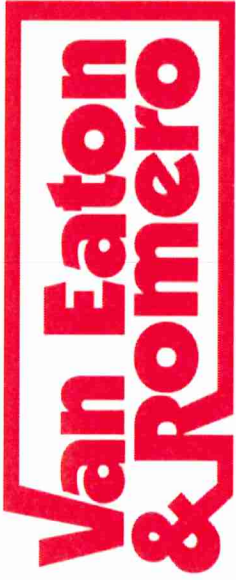
As of Friday, July 13, 2018 9:11:07 AM

Date Range: 1/1/2018 to 6/30/2018

Number and Volume Calculated By Sides

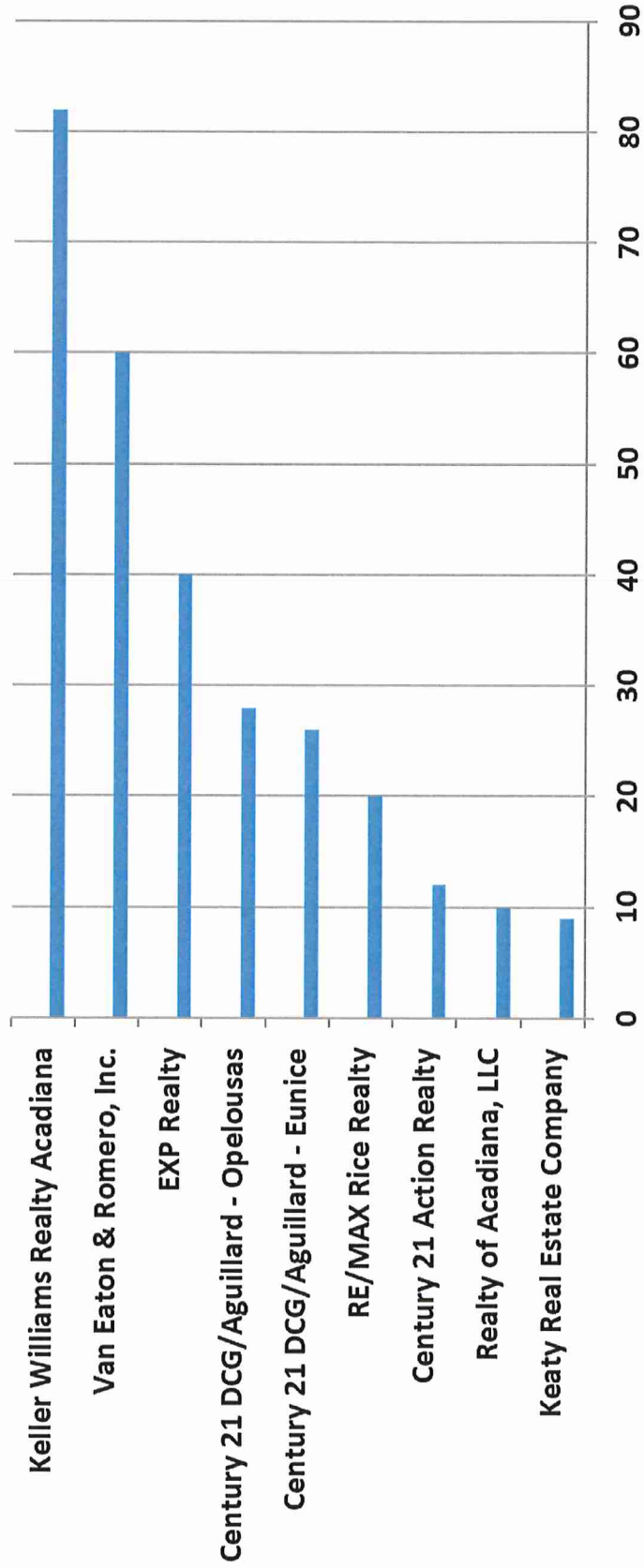
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	38.0	4,715,599	124,095	19.00	19.31
2	Van Eaton & Romero (I001163)	34.0	5,397,950	158,763	17.00	22.11
3	Century 21 DCG/Aguillard-Eunice (I001063)	17.0	1,410,301	82,959	8.50	5.78
4	EXP Realty, LLC (exprealty)	14.0	2,675,500	191,107	7.00	10.96
5	Century 21 DCG/Aguillard-Opel (I000987)	12.0	1,243,550	103,629	6.00	5.09
6	Realty of Acadiana, LLC (I001193)	9.0	357,751	39,750	4.50	1.47
7	Keaty Real Estate Company (I000932)	8.0	1,558,500	194,812	4.00	6.38
8	RE/MAX Rice Realty (I001103)	8.0	963,500	120,438	4.00	3.95
9	Century 21 Action Realty (I001065)	7.0	664,404	94,915	3.50	2.72
10	Gauthier Real Estate, Inc. (I000036)	5.0	512,400	102,480	2.50	2.10
11	Cajun Real Estate (I000975)	5.0	343,600	68,720	2.50	1.41
12	Roberson Realty (I001122)	5.0	329,000	65,800	2.50	1.35
13	RE/MAX Acadiana (I000020)	4.0	531,500	132,875	2.00	2.18
14	Robins Real Estate, LLC (I001120)	4.0	504,500	126,125	2.00	2.07
15	ReHive, LLC (I001228)	3.0	633,998	211,333	1.50	2.60
16	Brandon E. Breaux Real Estate (I000979)	3.0	118,000	39,333	1.50	0.48
17	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	1.50	0.45
18	District South Real Estate Co. (I001224)	2.0	251,110	125,555	1.00	1.03
19	Magnolia Real Estate & Constru (I000080)	2.0	227,500	113,750	1.00	0.93
20	Sam Robertson Real Estate Co (I000214)	2.0	66,000	33,000	1.00	0.27
21	Choice Realty (I000991)	1.0	310,000	310,000	0.50	1.27
22	Real Broker, LLC (I001229)	1.0	197,000	197,000	0.50	0.81
23	Non-Mbr Office/Seller (I90001)	1.0	185,000	185,000	0.50	0.76
24	M & R Properties (I000099)	1.0	172,998	172,998	0.50	0.71
25	Savvy Team Realty, LLC (I001123)	1.0	165,599	165,599	0.50	0.68
26	Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.50	0.57
27	Riverstone Realty LLC (I001025)	1.0	120,000	120,000	0.50	0.49
28	Mirian Real Estate (I000081)	1.0	115,000	115,000	0.50	0.47
29	Cindy Herring Real Estate (I001038)	1.0	110,000	110,000	0.50	0.45
30	HUNCO Real Estate (I001141)	1.0	85,000	85,000	0.50	0.35
31	Red Door Realty Acadiana (I001187)	1.0	82,900	82,900	0.50	0.34
32	McGinn Real Estate Agency (I000911)	1.0	61,500	61,500	0.50	0.25
33	Hargroder Real Estate Group (I001199)	1.0	24,000	24,000	0.50	0.10
34	RealHome Services & Solutions (I001124)	1.0	18,242	18,242	0.50	0.07
35	Parish Realty Acadiana (I001178)	1.0	17,000	17,000	0.50	0.07
Totals:		200.0	24,419,502.26	122,097.51	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



A LATTER & BLUM COMPANY
ERA

Closed Single Family Listing or Selling Sides - St. Landry Parish January – June 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Friday, July 13, 2018 9:11:31 AM

Date Range: 1/1/2018 to 6/30/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	81.5	9,908,546	121,577	20.38	20.29
2	Van Eaton & Romero (I001163)	60.0	9,183,800	153,063	15.00	18.80
3	EXP Realty, LLC (exprealty)	40.0	5,791,400	144,785	10.00	11.86
4	Century 21 DCG/Aguillard-Eunice (I001063)	28.0	2,495,101	89,111	7.00	5.11
5	Century 21 DCG/Aguillard-Opel (I000987)	26.0	2,464,392	94,784	6.50	5.05
6	RE/MAX Rice Realty (I001103)	20.0	2,312,400	115,620	5.00	4.73
7	Century 21 Action Realty (I001065)	12.0	843,009	70,251	3.00	1.73
8	Realty of Acadiana, LLC (I001193)	10.0	385,751	38,575	2.50	0.79
9	Keaty Real Estate Company (I000932)	9.0	2,088,500	232,056	2.25	4.28
10	Roberson Realty (I001122)	9.0	729,800	81,089	2.25	1.49
11	Non-Mbr Office/Seller (I90001)	7.0	664,360	94,909	1.75	1.36
12	Cajun Real Estate (I000975)	7.0	531,600	75,943	1.75	1.09
13	RE/MAX Acadiana (I000020)	6.0	749,000	124,833	1.50	1.53
14	Gauthier Real Estate, Inc. (I000036)	6.0	544,900	90,817	1.50	1.12
15	Robins Real Estate, LLC (I001120)	5.0	909,500	181,900	1.25	1.86
16	District South Real Estate Co. (I001224)	5.0	697,610	139,522	1.25	1.43
17	Red Door Realty Acadiana (I001187)	5.0	543,800	108,760	1.25	1.11
18	Parish Realty Acadiana (I001178)	5.0	377,900	75,580	1.25	0.77
19	Brandon E. Breaux Real Estate (I000979)	4.0	161,000	40,250	1.00	0.33
20	Sam Robertson Real Estate Co (I000214)	4.0	131,500	32,875	1.00	0.27
21	ReHive, LLC (I001228)	3.0	633,998	211,333	0.75	1.30
22	HUNCO Real Estate (I001141)	3.0	482,999	161,000	0.75	0.99
23	Real Broker, LLC (I001229)	3.0	353,000	117,667	0.75	0.72
24	Better Homes, Ranches & Properties (I001016)	3.0	295,050	98,350	0.75	0.60
25	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	0.75	0.23
26	Dwight W. Andrus Real Est, LLC (I000004)	2.0	545,000	272,500	0.50	1.12
27	Hargroder Real Estate Group (I001199)	2.0	509,000	254,500	0.50	1.04
28	Mirian Real Estate (I000081)	2.0	369,999	185,000	0.50	0.76
29	Guidry & Co. Real Estate, Inc. (I000109)	2.0	275,000	137,500	0.50	0.56
30	Riverstone Realty LLC (I001025)	2.0	240,000	120,000	0.50	0.49
31	Magnolia Real Estate & Constru (I000080)	2.0	227,500	113,750	0.50	0.47
32	Cindy Herring Real Estate (I001038)	2.0	220,000	110,000	0.50	0.45
33	McGinn Real Estate Agency (I000911)	1.5	92,250	61,500	0.38	0.19
34	A.L.C. Real Estate (I000016)	1.0	318,000	318,000	0.25	0.65
35	Choice Realty (I000991)	1.0	310,000	310,000	0.25	0.63
36	NextHome Cutting Edge Realty (I001236)	1.0	250,000	250,000	0.25	0.51
37	Christe Dailey Realty (I000917)	1.0	233,000	233,000	0.25	0.48
38	PROREE, LLC (I001150)	1.0	220,000	220,000	0.25	0.45
39	Veterans Realty Group (I001145)	1.0	203,000	203,000	0.25	0.42
40	M & R Properties (I000099)	1.0	172,998	172,998	0.25	0.35

41 Savvy Team Realty, LLC (I001123)	1.0	165,599	165,599	0.25	0.34
42 Cachet Real Estate, LLC (I001111)	1.0	162,000	162,000	0.25	0.33
43 Engel & Voelkers Lafayette (I000944)	1.0	149,500	149,500	0.25	0.31
44 Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.25	0.29
45 Frontline Real Estate Group (I001148)	1.0	130,000	130,000	0.25	0.27
46 Engel & Voelkers Lake Charles (I001134)	1.0	100,000	100,000	0.25	0.20
47 Rayne Realty Co, Inc (I000111)	1.0	95,000	95,000	0.25	0.19
48 Atlas Realty of Acadiana (I001119)	1.0	85,000	85,000	0.25	0.17
49 Sky Universal Realty LLC (I001194)	1.0	82,000	82,000	0.25	0.17
50 Duncan Realty Professionals, LLC (I001217)	1.0	62,700	62,700	0.25	0.13
51 Majestic Realty & Investments LLC (I001173)	1.0	49,700	49,700	0.25	0.10
52 Dream Home Realty, LLC (I001181)	1.0	24,000	24,000	0.25	0.05
53 RealHome Services & Solutions (I001124)	1.0	18,242	18,242	0.25	0.04
Totals:	400.0	48,839,004.52	122,097.51	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).